

1255 Imperial Avenue, Suite 1000 San Diego, CA 92101-7490 619.231.1466 FAX 619.234.3407

## Agenda

### \*\*JOINT MEETING AND FINANCE WORKSHOP\*\*

of the
BOARD OF DIRECTORS
for the

Metropolitan Transit System, San Diego Transit Corporation, and San Diego Trolley, Inc.

May 27, 2010

**→** → 9:00 a.m. ← ←

James R. Mills Building Board Meeting Room, 10th Floor 1255 Imperial Avenue, San Diego

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### FINANCE WORKSHOP - 9:00 a.m.

**ACTION RECOMMENDED** 

- Roll Call
- 2. MTS: Fiscal Year 2011 Operating Budget (Larry Marinesi)
  Action would receive a report on the MTS fiscal year (FY) 2011 operating budget

Receive

- 3. <u>Public Comments</u> Limited to five speakers with three minutes per speaker. Others will be heard after Board Discussion items. If you have a report to present, please give your copies to the Clerk of the Board.
- 4. Adjournment

# Please turn off cell phones and pagers during the meeting

1255 Imperial Avenue, Suite 1000, San Diego, CA 92101-7490 • (619) 231-1466 • www.sdmts.com

Metropolitan Transit System (MTS) is a California public agency comprised of San Diego Transit Corp., San Diego Trolley, Inc., San Diego and Arizona Eastern Railway Company (nonprofit public benefit corporations), and San Diego Vintage Trolley, Inc., a 501(c)(3) nonprofit corporation in cooperation with Chula Vista Transit. MTS is the taxicab administrator for seven cities MTS member agencies include the cities of Chula Vista, Coronado, El Cajon, Imperial Beach, La Mesa, Lemon Grove, National City, Poway, San Diego, Santee, and the County of San Diego

### BOARD MEETING - Meeting will begin when the Finance Workshop ends.

- 5. a. Roll Call
  - b. Approval of Minutes May 13, 2010

Approve

c. <u>Public Comments</u> - Limited to five speakers with three minutes per speaker. Others will be heard after Board Discussion items. If you have a report to present, please furnish a copy to the Clerk of the Board.

### CONSENT ITEMS

6. MTS: Radio Communication Support Services - Contract Award
Action would authorize the CEO to execute MTS Doc. No. L0947.0-10 with Day
Wireless Systems for radio communication support services for a five-year period.

Approve

7. <u>MTS: Investment Report - March 2010</u>
Action would receive a report for information.

Receive

8. MTS: Motorola Regional Transit Management System - Contract Amendment Action would: (1) ratify MTS Doc. No. G0867.9-03 with Motorola as executed by the CEO at a cost of \$25,466.51; (2) authorize the CEO to execute MTS Doc. No. G0867.10-03 to the Motorola Regional Transit Management System (RTMS) contract to fund the Service Support Agreement; and (3) authorize the CEO to execute MTS Doc. No. G0868.5-03 with North County Transit District (NCTD) for a Fund Transfer Agreement.

Ratify/ Approve

9. <u>SDTC: Leased Bus Tires and Related Services - Contract Award</u>
Action would authorize the CEO to execute MTS Doc. No. B0530.0-10 with
Goodyear Tire and Rubber Company to lease bus tires on a tire-mile basis,
including all related tire services. The resulting contract would be for a three-year base period with 2 one-year options.

Approve

### **CLOSED SESSION**

24. a. MTS: CLOSED SESSION - CONFERENCE WITH LEGAL COUNSEL - EXISTING LITIGATION Pursuant to California Government Code 54956.9(a) Metropolitan Transit System v. San Diego State University (Case No. 37-2007-00083692-CU-WM-CTL)

Possible Action

 MTS: CLOSED SESSION - CONFERENCE WITH REAL PROPERTY NEGOTIATORS Pursuant to California Government Code Section 54956.8 Properties: 1313 National Avenue, San Diego, California (Assessor Parcel No. 535-612-01; 1344 National Avenue, San Diego, California (Assessor Parcel No. 535-613-04) Possible Action

<u>Agency Negotiators</u>: Tiffany Lorenzen, General Counsel; Tim Allison, Manager of Real Estate Assets

Negotiating Parties: George Davis Trust; ISD Triangle LLC

**Under Negotiation:** Price and Terms of Payment

Oral Report of Final Actions Taken in Closed Session

### NOTICED PUBLIC HEARINGS

25. None.

### DISCUSSION ITEMS

30. MTS: Compressed Natural Gas (CNG) Station Capital Improvement Upgrades and Operating and Maintenance Agreement (Claire Spielberg)

Action would authorize the CEO to award to Trillium USA, LLC (doing business as California Trillium Company): (1) MTS Doc. No. PWB127.0-10 for capital improvement upgrades to the MTS-owned CNG fueling facilities; and (2) MTS Doc. B0522.0-09 for a ten-year follow-on operations and maintenance service agreement.

Approve

### REPORT ITEMS

45. MTS: Trolley Rehabilitation Project Update (John Haggerty of SANDAG)
Action would (1) receive a report on the Trolley Rehabilitation Project; and (2) authorize the Executive Committee to take the lead on project oversight.

Possible Action

46. MTS: Operations Budget Status Report for April 2010 (Mike Thompson)
Action would receive the MTS operations budget status report for April 2010.

Receive

60. Chairman's Report

Information

61. Audit Oversight Committee Chairman's Report

Information

62. Chief Executive Officer's Report

Information

- 63. Board Member Communications
- 64. Additional Public Comments Not on the Agenda

If the limit of 5 speakers is exceeded under No. 3 (Public Comments) on this agenda, additional speakers will be taken at this time. If you have a report to present, please furnish a copy to the Clerk of the Board. Subjects of previous hearings or agenda items may not again be addressed under Public Comments.

- 65. Next Meeting Date: June 10, 2010
- 66. Adjournment

<sup>\*\*</sup>Coca-Cola scholarship awards immediately following today's meeting (by the Clock Tower)\*\*



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# **Agenda**

Item No.  $\underline{2}$ 

MTS OPERATORS FINANCE WORKSHOP

FIN 310.1 (PC 50601)

May 27, 2010

SUBJECT:

MTS: FISCAL YEAR 2011 OPERATING BUDGET (LARRY MARINESI)

### RECOMMENDATION:

That the Board of Directors receive a report on the MTS fiscal year (FY) 2011 operating budget development.

**Budget Impact** 

None at this time.

### **DISCUSSION:**

### FY 11 Budget Recap

The following is a recap of the FY 11 budget process:

 MTS's first Budget Development Committee (BDC) and Finance Workshop meetings took place in November 2009 to discuss the significant reduction in subsidy revenues, specifically TDA and TransNet, due to declining sales tax receipts. In total, MTS's share of TransNet and TDA revenues dropped by approximately \$14 million.

As part of its discussions in November, the BDC recommended service adjustments to assist in the budget-balancing strategy for fiscal year 2011. Additionally, the BDC recommended implementation in fiscal year 2010 as a strategy to begin saving money either for use in the current fiscal year or in the next fiscal year 2011.

 In December 2009, the MTS Board of Directors approved the February 2010 service adjustment. • In early March, staff met with the BDC and MTS Board. Within these two meetings, staff discussed and received approval of the FY 10 midyear budget adjustment and discussed preliminary revenues and assumptions for FY 11, including a projected budget shortfall of \$1.9 million using \$8.2 million in one-time funds.

### FY 11 Operating Budget

The fiscal year 2011 total budgeted revenue is projected at \$219,326,000, and total projected expenses are budgeted at \$219,326,000 resulting in a balanced budget for fiscal year 2011.

### FY 11 Revenues

Attachment A summarizes the total operating and nonoperating revenues in a schedule format. As indicated within the schedule, FY 11 combined revenues total \$219.3 million, which is a decrease from the FY 10 amended budget of \$11.5 million (-5.0 percent).

Operating revenue totals \$88.8 million, which is an increase from the FY 10 amended budget of \$2.8 million (3.3 percent). This is primarily due to a projected increase in ridership.

Subsidy revenue totals \$117.2 million, which is a decrease from the FY 10 amended budget of \$4.4 million (-3.7 percent) primarily due to the American Recovery and Reinvestment Act (ARRA) one-time funding in FY 10.

Nonrecurring revenue totaled \$92,000, which is a decrease from the FY 10 amended budget of \$8.6 million due to the usage of reserve revenue for the pension obligation bonds (POB) refinance in FY 10.

As the Board directed in March, the current operating budget utilizes \$8.2 million in one-time funds (\$5 million in TDA capital funds and \$3.2 million previously earmarked for capital).

### FY 11 Expenses

Attachment E contains the total revenues as detailed above and the total proposed expenses for the 2011 fiscal year. As indicated within the schedule, FY 11 combined expenses total \$219.3 million, which is a decrease from the FY 10 amended budget of \$11.5 million (-5.0 percent). Within operating expenses, personnel expenses decreased from the FY 10 amended budget by \$2.9 million (-2.7 percent) while energy expenses decreased by \$3.7 million (-14.6 percent).

Attachment F details the operating expense budgets for each operating division and administrative department in detail.

Attachments G, H, I, and J detail the energy rate assumptions for the 2011 fiscal year. Staff projects rates for CNG, diesel, and gasoline at \$0.941 per therm, \$2.60 per gallon, and \$2.80 per gallon, respectively.

### **Five-Year Operating Forecast**

Attachment K provides a look at MTS operations through FY 15.

Passenger revenues are projected to increase by approximately 2% over the next four years. Early sales tax projections for FY 12 show a slight increase of approximately 1%, which impacts MTS's TDA and TransNet subsidy revenue. Expenses are projected to increase by approximately 2.5% over the following four fiscal years primarily due to expected continued operating expense increases, including energy costs.

The MTS FY 11 operating budget closing strategy includes the utilization of one-time funds, including \$5 million in TDA capital funds and \$3.2 million in CNG credits that previously have been used in the capital budget. Since these one-time funds are removed beginning in FY 12, MTS's projected deficits range from \$11 million in FY 12 to \$15.6 million in FY 15.

Paul C. Jablonski Chief Executive Officer

Key Staff Contact: Larry Marinesi, 619.557.4542, larry.marinesi@sdmts.com

MAY27-10.C2.FY 11 OPERATING BUDGET.LMARINESI.doc

Attachments: A. Operating Revenue Summary

B. Operating Revenue

C. Nonoperating Revenue

D. Operating Statistics

E. Operating Budget - Consolidated

F. Total Operating Budget

G. FY 11 Projected CNG Price

H. FY 11 Projected Diesel Price

I. FY 11 Projected Gasoline Price

J. Energy Impact on Operations

K. Five-Year Financial Projections

# FINANCE WORKSHOP - Att. A, AI 2, 5/27/10

### SAN DIEGO METROPOLITAN TRANSIT SYSTEM

### OPERATING BUDGET REVENUE SUMMARY FISCAL YEAR 2011

	BUDGET FY10	PROJECTED FY10	BUDGET FY11	DOLLAR CHANGE BUDGET/	% CHANGE BUDGET/
				PROJECTED	PROJECTED
OPERATING REVENUE					
PASSENGER REVENUE	93,680,214	85,910,826	88,752,066	2,841,240	3.3%
ADVERTISING REVENUE	1,274,432	729,744	1,359,800	630,056	86.3%
CONTRACT SERVICE REVENUE	29,400	30,000	30,000	0	-
OTHER INCOME	5,719,548	5,125,387	4,269,247	(856,140)	-16.7%
Total Operating Revenue	100,703,594	91,795,957	94,411,114	2,615,157	2.8%
SUBSIDY REVENUE					
FEDERAL REVENUE	38,224,175	44,533,668	38,624,305	(5,909,362)	-13.3%
TRANSPORTATION DEVELOPMENT ACT (TDA)	51,299,413	53,246,444	53,551,399	304,955	0.6%
STATE TRANSIT ASSISTANCE (STA)	0	0	0	0	-
STATE REVENUE - OTHER	1,000,000	1,000,000	1,600,000	600,000	60.0%
TRANSNET	22,768,984	18,551,047	19,014,315	463,268	2.5%
OTHER LOCAL SUBSIDIES	1,633,578	4,356,491	4,452,306	95,816	2.2%
Total Subsidy Revenue	114,926,150	121,687,650	117,242,326	(4,445,324)	-3.7%
OTHER REVENUE					
OTHER FUNDS	7,584,715	7,584,715	7,580,764	(3,951)	-0.1%
RESERVES REVENUE	1,891,928	9,783,867	92,217	(9,691,650)	-99.1%
Total Other Revenues	9,476,643	17,368,582	7,672,981	(9,695,601)	-55.8%
GRAND TOTAL REVENUES	225,106,386	230,852,189	219,326,421	(11,525,768)	-5.0%

# FINANCE WORKSHOP - Att. B, AI 2, 5/27/10

### SAN DIEGO METROPOLITAN TRANSIT SYSTEM

### OPERATING BUDGET OPERATING REVENUE FISCAL YEAR 2011

	BUDGET FY10	PROJECTED FY10	BUDGET FY11	DOLLAR CHANGE BUDGET/ PROJECTED	% CHANGE BUDGET/ PROJECTED
Passenger Revenue					
Internal Bus Operations	27,229,225	26,659,513	27,208,351	548,838	2.1%
Rail Operations - Base	36,829,934	31,788,271	33,576,682	1,788,411	5.6%
MCS - Fixed route	23,637,303	21,980,359	23,220,777	1,240,417	5.6%
MCS - Paratransit	2,228,634	1,861,488	1,482,817	(378,671)	-20.3%
Chula Vista Transit	3,755,118	3,621,194	3,263,439	(357,755)	-9.9%
Total Passenger Revenue	93,680,214	85,910,826	88,752,066	2,841,240	3.3%
Advertising Revenue					
Administration	1,274,432	729,744	1,359,800	630,056	86.3%
Total Advertising Revenue	1,274,432	729,744	1,359,800	630,056	86.3%
Contract Service Revenue					
Internal Bus Operations	29,400	30,000	30,000	-	-
Total Contract Service Revenue	29,400	30,000	30,000		
Other Income					
Internal Bus Operations	60,000	60,000	60,000	-	-
Rail Operations - Base	520,400	536,876	724,956	188,080	35.0%
Administrative	4,274,148	3,531,115	2,509,285	(1,021,830)	-28.9%
Taxicab	750,000	840,396	819,900	(20,496)	-2.4%
SD&AE	115,000	157,000	155,106	(1,894)	-1.2%
Total Other Income	5,719,548	5,125,387	4,269,247	(856,140)	-16.7%
TOTAL OPERATING REVENUE	100,703,594	91,795,957	94,411,114	2,615,157	2.8%

# FINANCE WORKSHOP - Att. C, AI 2, 5/27/10

# SAN DIEGO METROPOLITAN TRANSIT SYSTEM OPERATING BUDGET NON OPERATING REVENUE FISCAL YEAR 2011

	BUDGET FY10	PROJECTION FY10	BUDGET FY11	DOLLAR CHANGE BUDGET/ PROJECTED	% CHANGE BUDGET/ PROJECTED
FEDER <u>AL</u>					
FTA 5307 - Planning	17,500	17,500	17,500	-	
FTA 5307/5309 - Preventative Maintenance	33,200,000	33,200,000	33,200,000	-	-
ADA PM	3,600,000	4,089,500	4,253,000	163,500	4.0%
ARRA - 10%	•	5,860,000	-	(5,860,000)	-100.0%
JARC	1,079,005	1,045,954	804,999	(240,956)	-23.0%
FTA 5311 / 5311(f) - Rural	327,670	320,713	348,806	28,093	8.8%
Total Federal Funds	38,224,175	44,533,668	38,624,305	(5,909,362)	-13.3%
TRANSPORTATION DEVELOPMENT ACT (TDA)					
TDA - Article 4.0 MTS Area	47,235,682	49,719,700	49,897,106	177,406	0.4%
TDA - Article 4.5 (ADA)	3,696,972	3,188,412	3,198,045	9.633	0.3%
TDA - Article 8.0	366,758	338,332	456,248	117,916	34.9%
Total TDA Funds	51,299,413	53,246,444	53,551,399	304,955	0.6%
STATE REVENUE - OTHER					
MediCal	1,000,000	1,000,000	1,600,000	600,000	60.0%
Total State Funds	1,000,000	1,000,000	1,600,000	600,000	60.0%
TRANSNET					
TransNet - 40% Operating Support	20,020,739	15,799,228	16,232,685	433,458	2.7%
TransNet - Access ADA	676,943	564,966	576,464	11,498	2.0%
TransNet - Superloop	2,071,302	2,186,853	2,205,166	18,312	0.8%
Total TransNet Funds	22,768,984	18,551,047	19,014,315	463,268	2.5%
OTHER LOCAL					
OTHER LOCAL					
City of San Diego	824,016	428,918	428,918	-	-
SANDAG - Inland Breeze	500,000	500,000	500,000	•	•
SANDAG - 4S Ranch	180,120	182,459	175,202	(7,257)	-4.0%
Other	129,442	125,113	148,186	23,073	18.4%
CNG Rebates	-	3,120,000	3,200,000	80,000	2.6%
Other Local Funds	1,633,578	4,356,491	4,452,306	95,816	2.2%
LEASE-LEASEBACK / RESERVES					
Lease-Leaseback	7,584,715	7,584,715	7,580,764	(3,951)	-0.1%
Reserve Utilization	1,891,928	9,783,867	92,217	(9,691,650)	-99.1%
Total Lease-Leaseback / Reserves	9,476,643	17,368,582	7,672,981	(9,695,601)	-55.8%
TOTAL NON OPERATING REVENUE	124,402,792	139,056,232	124,915,307	(14,140,925)	-10.2%

# SAN DIEGO METROPOLITAN TRANSIT SYSTEM OPERATING BUDGET OPERATING STATISTICS

FISCAL YEAR 2011

	BUDGET FY10	PROJECTED FY10	INITIAL FYLL BUDGET	DOLLAR CHANGE BUDGET/ PROJECTED	% CHANGE BUDGET/ PROJECTED
Total Passenger Levels					
Internal Bus Operations	28,003,992	26,859,168	26,526,680	(332,488)	-1.2%
Rail Operations - Base	37,195,944	29,672,640	30,784,239	1,111,599	3.7%
MCS - Fixed Route	22,753,541	20,489,963	21,681,964	1,192,001	5.8%
MCS - Paratransit	564,384	421,382	395,605	(25,777)	-6.1%
Chula Vista Transit	3,703,126	3,604,984	3,218,493	(386,492)	-10.7%
Total	92,220,986	81,048,138	82,606,980	1,558,843	1.9%
Total Average Fare					
Internal Bus Operations	0.972	0.993	1 026	0.033	3.3°.
Rail Operations - Base	(1990	1.071	1 (94)	0.019	1.8 %
MCS - Fixed Route	1.039	1.073	1 071	(0.002)	-0.2%
MCS - Paratransit	3,949	4.418	3.748	(0.669)	-15.2%
Chula Vista Transit	1.014	1.004	1.014	0.009	0.9%
Total	1.016	1.060	1.074	0.014	1.4%
Revenue Miles					
Internal Bus Operations	8,797,321	8,623,796	8,095,626	(528,171)	-6 1 "n
Rail Operations - Base	8,172,920	7,892,483	7,784,860	(107,623)	-1.4%
MCS - Fixed Route	8,672,530	8,396,451	8,061,318	(335,133)	<b>-4.0</b> %
MCS - Paratransit	3,636,328	3,081,809	3,110,554	28,745	0.9%
Chula Vista Transit	1,182,164	1,132,435	1,028,243	(104,192)	-9.2%
Total	30,461,264	29,126,974	28,080,600	(1,046,374)	-3.6%
Total Miles					
Internal Bus Operations	10,204,892	9,733,402	9,096,743	(636,659)	-6.5°°
Rail Operations - Base	8,277,621	7,983,429	7,875,806	(107,623)	-1.3%
MCS - Fixed Route	10,549,430	10,016,269	9,587,804	(428,466)	-4 3%
MCS - Paratransit	4,845,399	4,168,798	4,003,070	(165,728)	-4.0%
Chula Vista Transit	1,371,345	1,247,998	1,135,967	(112,031)	-9,0%
Total	35,248,686	33,149,896	31,699,389	(1,450,506)	-4.4%
Revenue Hours		-			
Internal Bus Operations	813,623	787,134	740,525	(46,609)	•5.9°₀
Rail Operations - Base	441.145	374,110	370,436	(3,674)	-1.0°°
MCS - Fixed Route	790,963	768,745	742,854	(25,892)	-3.4%
MCS - Paratransit	215,160	180,940	154,921	(26,020)	-14.4%
Chula Vista Transit	113,681	109,493	100,531	(8.962)	-8.2%
Total	2,374,572	2,220,421	2,109,266	(111,156)	-5.0%
Total Hours					
Internal Rue Omeration	V4.7 111	97° 041	225 101	(70 / 55)	, •a
Internal Bus Operations	862,441 447,698	825,804	775,181	(50,623)	-6.1%
Rail Operations - Base MCS - Fixed Route	447,698 857,007	381,425	377,834	(3.591)	-0.9%
MCS - Paratransit	857,007 277,698	818,907 237,223	791,0 <b>2</b> 6	(27,882)	-3,4%,
Chula Vista Transit	120,502	257,223 115,108	205,433 105,750	(31,790) (9,358)	-13.4% -8.1%
Total	2,565,346	2,378,467	2,255,223	(123,244)	-5.2%
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### SAN DIEGO METROPOLITAN TRANSIT SYSTEM OPERATING BUDGET - CONSOLIDATED FISCAL YEAR 2011

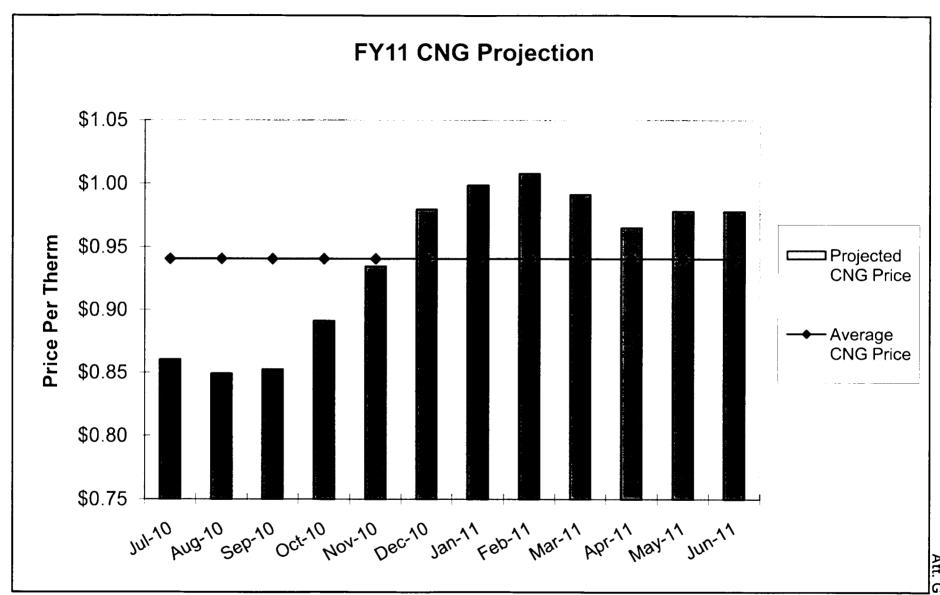
in (\$000s)

	ORIGINAL BUDGET FY10	AMENDED BUDGET FY10	ORIGINAL BUDGET FY11	\$ VARIANCE FY11 BUDGET TO FY10 AMENDED	% VARIANCE FY11 BUDGET TO FY10 AMENDED
PASSENGER REVENUE	93,680	85,911	88,752	2,841	3.3%
OTHER REVENUE	7,023	5,885	5,659	(226)	-3.8%
TOTAL OPERATING REVENUES	100,704	91,796	94,411	2,615	2.8%
TOTAL NON-OPERATING REVENUE	124,403	139,056	124,915	(14,141)	-10.2%
TOTAL REVENUES	225,106	230,852	219,326	(11,526)	-5.0%
PERSONNEL EXPENSES	101,263	107,479	104,608	(2,871)	-2.7%
OUTSIDE SERVICES	15 <i>,777</i>	16,484	16,332	(151)	-0.9%
PURCHASED TRANSPORTATION	56,076	53,112	52,522	(590)	-1.1%
MATERIALS AND SUPPLIES	6,990	6,980	7,002	22	0.3%
ENERGY	26,971	25,303	21,616	(3,687)	-14.6%
RISK MANAGEMENT	4,033	4,236	4,142	(94)	-2.2%
GENERAL AND ADMINISTRATIVE	1,241	1,328	1,308	(21)	-1.5%
VEHICLE / FACILITY LEASE	624	613	634	21	3.4%
DEBT SERVICE	12,131	15,318	11,161	(4,156)	-27.1%
TOTAL OPERATING EXPENSES	225,106	230,852	219,326	(11,526)	-5.0%
OVERHEAD ALLOCATION	-	-	-		
TOTAL REVENUES LESS TOTAL EXPENSE	0	(0)	(0)	(0)	
NET OPERATING SUBSIDY	(124,403)	(139,056)	(124,915)	14,141	10.2%

# FINANCE WORKSHOP Att. F, AI 2, 5/27/10

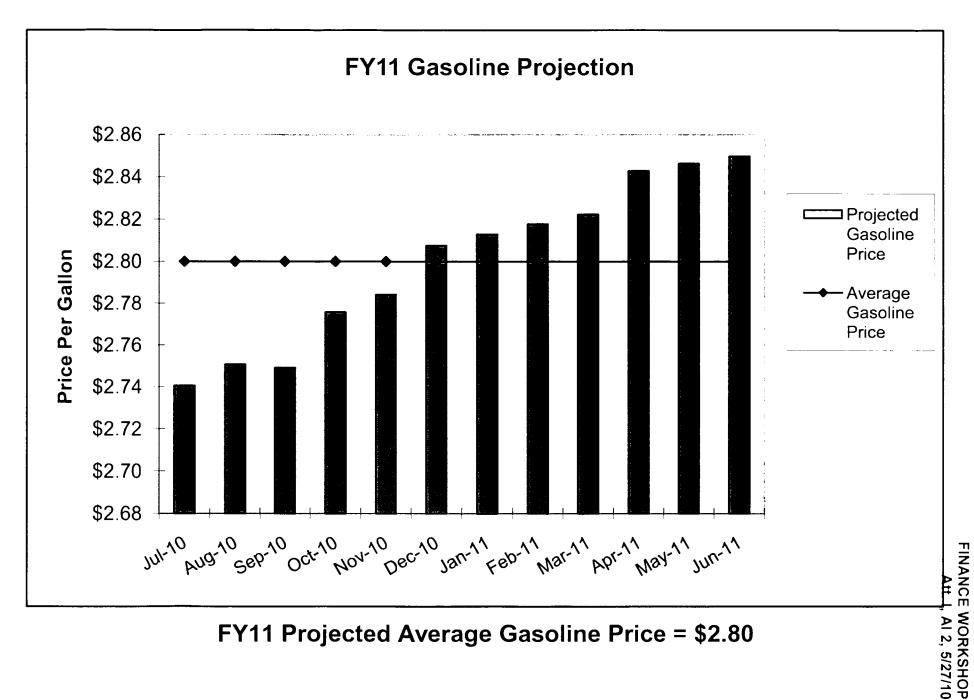
### San Diego Metropolitan Transit System Total Operating Budget Fiscal Year 2011 (in \$000's)

	FY 2010 Mid Year Expense Budget	FY 2011 Current Expense Budget	Difference	Percent Variance
Operations				
Internal Bus Operations	85,249	75,835	(9,413)	-11.0%
Rail Operations	47,283	47,046	(237)	-0.5%
Contract Services - Fixed Route	46,422	44,639	(1,783)	-3.8%
Contract Services - Paratransit	11,420	11,281	(139)	-1.2%
Chula Vista Transit	6,542	6,289	(253)	-3.9%
Coronado Ferry	137	139	3	1.9%
Administrative Pass Through	344	344	-	0.0%
Combined Operations	197,397	185,574	(11,823)	-6.0%
Other Operations				
Taxicab Administration	925	838	(87)	-9.5%
San Diego & Arizona Eastern	176	147	(28)	-16.0%
Combined Other Operations	1,101	985	(116)	-10.5%
Administrative				
Board of Directors	93	96	3	3.2%
BOD Admin	141	144	3	2.0%
Bus Bench / Bus Shelter	283	281	(2)	-0.7%
Executive	495	505	10	2.1%
Finance	1,347	1,377	30	2.2%
Fringes	4,044	4,079	35	0.9%
General	9,774	9,604	(171)	-1. <b>7</b> %
Human Resources	1,336	1,376	40	3.0%
Information Technology	1,977	2,136	159	8.1%
Land Management	409	418	9	2.2%
Legal	266	337	<b>7</b> 1	26.8%
Marketing	1,267	1,477	210	16.6%
Multimodal Operations	-	•	-	0.0%
Operations Planning	620	633	13	2.0%
Procurement	644	698	54	8.4%
Revenue	•	•	=	0.0%
Risk	710	656	(54)	-7.6%
Security	7,997	8,025	27	0.3%
Telephone Information Services	654	579	(76)	-11.6%
Transit Store	297	347	50	16.9%
Combined Administrative	32,354	32,767	413	1.3%
Combined Grand Total	230,852	219,326	(11,526)	-5.0%



FY11 Projected Average CNG Price = \$0.941

FY11 Projected Average Diesel Price = \$2.60



FY11 Projected Average Gasoline Price = \$2.80

### SAN DIEGO METROPOLITAN TRANSIT SYSTEM

### Fiscal Year 2011

### **Energy Impact on Operations**

Average annual cost per \$0.01 increase in price

	C	NG	Diesel		Gas	oline
		74,082		8,273		11,017
Annual budget	tary impact at an	nual average prices				
	c	NG	Diesel		Gasoline	
-	Average	Annual	Average Annual		Average	Annual
_	Annual Price	Budgetary Impact	Annual Price	Budgetary Impact	Annual Price	Budgetary Impact
	0.881	(444,491)	2.400	(165,466)	2.600	(220,342)
	0.911	(222,246)	2.500	(82,733)	2.700	(110,171)
<b>Budget Rate</b>	0.941	-	2.600	-	2.800	-
	0.971	222,246	2.700	82,733	2.900	110,171
	1.001	<b>444,49</b> 1	2.800	165,466	3.000	220,342
	1.031	666,737	2.900	248,199	3.100	330,513

<sup>\*</sup> CNG usage represents 92% of San Diego Transit operations

# MTS FY11 Budgeted Cost Per Mile

CNG		Diesel	
\$	0.448	\$	0.647

### SAN DIEGO METROPOLITAN TRANSIT SYSTEM FIVE YEAR FINANCIAL PROJECTIONS FISCAL YEAR 2011

	APPROVED BUDGET FY10	AMENDED BUDGET FY10	PROPOSED BUDGET FY11	PROJECTED FY12	PROJECTED FY13	PROJECTED FY14	PROJECTED FY15
TOTAL OPERATING REVENUES	100,703,594	91,795,957	94,411,114	96,111,000	97,972,000	99,884,000	101,836,000
RECURRING SUBSIDY FUNDING	114,926,150	121,687,650	117,242,326	109,776,300	111,152,300	113,251,300	116,130,300
TOTAL RECURRING REVENUES	215,629,743	213,483,607	211,653,440	205,887,300	209,124,300	213,135,300	217,966,300
BASE COMBINED OPERATOR TRANSP. SERVICES ADMINISTRATIVE EXPENSES OTHER ACTIVITIES	191,450,125 25,132,618 938,928	197,397,278 24,769,474 1,100,723	185,574,088 25,186,472 985,098	190,213,000 25,816,000 1,010,000	194,968,000 26,461,000 1,035,000	199,842,000 27,123,000 1,061,000	204,838,000 27,801,000 1,088,000
TOTAL RECURRING OPERATING EXPENSES	217,521,671	223,267,474	211,745,657	217,039,000	222,464,000	228,026,000	233,727,000
ANNUAL RECURRING EXCESS (DEFICIT) OF REVENUE OVER EXPENSES	(1,891,928)	(9,783,867)	(92,218)	(11,151,700)	(13,339,700)	(14,890,700)	(15,760,700)
NON RECURRING REVENUES	1,891,928	9,783,867	92,217	160,000	160,000	160,000	160,000
NET DEBT SERVICE/LEASE REVENUE/(EXPENSE)	<del>-</del>	-	-				
ANNUAL EXCESS (DEFICIT) OF REVENUES OVER EXPENSES	(0)	0	(0)	(10,991,700)	(13,179,700)	(14,730,700)	(15,600,700)

# JOINT MEETING OF THE BOARD OF DIRECTORS FOR THE METROPOLITAN TRANSIT SYSTEM (MTS), SAN DIEGO TRANSIT CORPORATION (SDTC), AND SAN DIEGO TROLLEY, INC. (SDTI)

May 13, 2010

MTS 1255 Imperial Avenue, Suite 1000, San Diego

### **MINUTES**

### 1. Roll Call

Chairman Mathis called the Board meeting to order at 9:03 a.m. A roll call sheet listing Board member attendance is attached.

### 2. <u>Approval of Minutes</u>

Mr. Ewin moved to approve the minutes of the April 22, 2010, MTS Board of Directors meeting. Mr. Van Deventer seconded the motion, and the vote was 11 to 0 in favor. Mr. Rindone abstained from voting due to the fact that he was not present at the April 22, 2010, Board meeting.

### 3. Public Comments

*Virginia Conway*: Ms. Conway pointed out that there will be a television show regarding street cars that create their own energy on Cox cable, Science Channel 102 at 5:30pm and again at 8:30pm. Ms. Conway also expressed her concern about the trolley running close to schools. She stated that she preferred the Alternative 1 route.

Mr. Mathis responded to Ms. Conway's comment, that while he appreciated her concern, he feels that the need for public transportation to schools is one that cannot be dismissed.

### CONSENT ITEMS:

6. MTS: San Diego and Arizona Eastern (SD&AE) Railway Company Quarterly Reports and Ratification of Actions Taken by the SD&AE Railway Company Board of Directors at its meeting on April 20, 2010.

Action would: (1) receive the San Diego and Imperial Valley Railroad (SD&IV), Pacific Southwest Railway Museum Association (Museum), and Carrizo Gorge Railway, Inc. (Carrizo) quarterly reports; and (2) ratify actions taken by the San Diego and Arizona Eastern (SD&AE) Railway Company Board of Directors at its meeting on April 20, 2010.

7. MTS: Increased Authorization for Legal Services - Wheatley Bingham & Baker

Action would authorize the CEO to enter into MTS Doc. No. G1111.15-07 with Wheatley Bingham & Baker for legal services and ratify prior amendments entered into under the CEO's authority.

# 8. <u>MTS: Taxicab Maximum Allowable City and Airport Rates of Fare - Stabilization of Rates for</u> 2010

Action would approve Resolution No. 10-11 stabilizing the 2009 maximum allowable City of San Diego and airport rates of fare for the year 2010.

### 9. MTS: Mincom Annual Support Renewal - Contract Amendment

Action would authorize the CEO to execute MTS Doc. No. G0740.10-02 with Mincom Inc. for annual software support maintenance for the Ellipse financial system and Enterprise Resource Planning (ERP) package.

### 10. MTS - GIRO, Inc. Regional Scheduling System (RSS) - Contract Amendment

Action would authorize the CEO to execute MTS Doc. No. G0856.14-03 with GIRO, Inc. to fund the HASTUS Maintenance and Service Support Contract for the Regional Scheduling System (RSS) contract.

### Action on Recommended Consent Items

Mr. Gloria moved to approve Consent Agenda Item Nos. 6, 7, 8, 9, and 10. Mr. McClellan seconded the motion, and the vote was 12 to 0 in favor.

### CLOSED SESSION:

### 24. Closed Session Items

The Board convened to Closed Session at 9:08 a.m.

MTS: CLOSED SESSION - CONFERENCE WITH LEGAL COUNSEL ANTICIPATED LITIGATION SIGNIFICANT EXPOSURE TO LITIGATION Pursuant to California Government Code section 54956.9(b): (One Potential Case)

The Board reconvened to Open Session at 9:14 a.m.

### Oral Report of Final Actions Taken in Closed Session

Ms. Lorenzen reported the following:

a. The Board received a report from the General Counsel and CEO.

### NOTICED PUBLIC HEARINGS:

### 25. None

### **DISCUSSION ITEMS:**

### 30. MTS: Mid-Coast Corridor Transit Project (Sharon Cooney)

The Mid-Cost Corridor Transit Project will extend service from the Old Town Transit Center to University City serving major centers, such as the University of California, San Diego (UCSD),

University Towne Center (UTC) and downtown San Diego. Ms. Cooney explained that MTS supports Light Rail Transit (LRT) Alternative 1 as the locally preferred alternative for the Mid-Coast Corridor Transit Project. Cost effectiveness and past operating experience are the main reasons that MTS supports Alternative 1. LRT Alternative 6 will entail a couple sharp curves that will in turn cause greater infrastructure wear, slow operating speeds, and will generate excessive track noise that may be of nuisance to the community. LRT Alternative 3 is similar to Alternative 1 but it is felt that the service plan is not as superior as the LRT Alternative 1 service plan because it will serve fewer stations and will not supply as direct service to the UCSD campus.

Mr. Roberts explained that scoping started last week and will continue for 30 days - all three alternatives that Ms. Cooney discussed have been taken to scoping. At the end of the scoping, recommendations will be made to the SANDAG Transportation Committee and then to the SANDAG Board. The thrust right now is to have a preferred alternative so we carry one alternative into the environmental assessment and impact period, which would last for roughly 12 months. If everything goes well, this line could be in operation in 2015 (with a slight possibility that it could begin in 2014).

Mr. Roberts mentioned that there is not going to be a more significant expansion for light rail transit taking place in the next decade. Alternative 1 is the route that is strongly endorsed by every other group he has spoken to about the Mid-Coast Corridor Transit Project, including UCSD. Within days of Chancellor Fox assuming leadership at the university, she was given an opportunity to ride the trolley to San Diego State University before it opened, and she has become an advocate for the trolley expansion to UCSD. The Mormon Temple is also pleased to have the trolley in their area and supportive of Alternative 1 as it will provide a station across the street from the temple, and they plan to bring a public walkway from Nobel Drive to the temple. The Lawrence Family Jewish Community Center also expressed strong support, on record, in favor of Alternative 1. Alternative 1 will provide a stop at Executive Drive that they feel will be advantageous for their senior programs. Friends of Rose Canyon also strongly supports Alternative 1, and it appears there is an almost an unheard of consensus in support of Alternative 1 by the community. Mr. Roberts would like to encourage his colleagues to be involved in one of the most highly rated programs in the country and adopt, as the preferred alternative recommendation to SANDAG. Alternative 1.

Mr. Roberts further explained that the Mid-Coast Corridor Transit Project was the subject of both ballot proposals; the establishment of TransNet and the expansion of TransNet. The project was identified as a high-priority expansion program for TransNet in San Diego. The second ballot proposal added the operating expense of the line, so this line is unique in that it has operations built in for as long as TransNet is around and does not count against SANDAG's operational expense caps.

Mr. Mathis commented that he received a telephone call earlier in the morning from Janay Kruger, Chair of the University City Planning Group, who wanted to express support for Alternative 1 and share that when they voted, Alternative 1 was unanimously in favor, at 19 to 0. Mr. Mathis also mentioned that in a meeting with UCSD's Chancellor Fox, she shared her importance for the project.

Mr. McClellan expressed concern about the TransNet funding and the possibility of having to cut service in the future. He also mentioned that he and his wife recently rode the trolley after a Padres game and his wife felt unsafe. He feels that adding security cameras to prevent crime and vandalism on the trolley is necessary. Mr. Mathis responded that extensive investments

Board of Directors Meeting Page 4

are being made to install cameras on many trolley lines. Mr. Roberts cited a study that was recently completed by SANDAG, and statistics have shown that there is no real difference in safety when using public transit.

Ms. Lightner commented that she is delighted to support this motion. About a year ago, she held an emergency meeting on the project, and people in the community wanted to make sure that the project would happen this time. She feels that it is a terrific project and is happy to see it happen and for the service to begin soon.

Mr. Rindone appreciates the leadership that Mr. Roberts and Ms. Lightner have provided on this project. He reaffirmed that the UCSD campus leaders are very much involved in the planning this time around and mentioned how successful the San Diego State University service has been, and these factors are proof that the project will get done this time.

Mr. Ewin feels that light rail transit to this area is going to be a great thing particularly with all of the medical facilities located in this area. Light rail is going to be much faster than using the surface streets and it will appeal to those patrons whom are reluctant to ride the bus.

### **Action Taken**

Mr. Roberts made a motion to support SANDAG's Light Rail Transit Alternative 1. Mr. Rindone seconded the motion, and the vote was 14 to 0 in favor.

### REPORT ITEMS:

### 45. MTS: Commuter Express Pilot Project (Mike Daney)

MTS has been working with the United States Navy and (SANDAG) as part of a transportation demand-management initiative to develop a neutral-cost express bus service between the Navy's Murphy Canyon Housing Complex, the Tierrasanta community, and the San Diego Naval Base.

Mr. Mike Daney, Senior Transportation Planner with MTS, reviewed the details of the Murphy Canyon Express Pilot Project. He stated that the commuter population from Murphy Canyon to the San Diego Naval Base was the highest at 68%; currently 94% of commuters drive alone and thus the project is exploring express bus service from Murphy Canyon to the San Diego Naval Base.

Currently, navy personnel can apply for Transportation Incentive Program (TIP) vouchers, which provide \$220 a month for transit paid for by the navy, and 22,000 navy personnel are already using the TIP vouchers. MTS would need 158 registries to start express service, and research shows there are roughly 3,251 people commuting from the Murphy Canyon Housing Complex to the San Diego Naval Base. Ms. Sharon Cooney, Director of Governmental Affairs for MTS, further stated that the Navy is very supportive of the project and, all the way up the command, Navy personnel want the pilot to be very successful.

Once Board approvals from MTS and SANDAG have been given, MTS and SANDAG will enter into an interagency agreement for full funding of the project. MTS may receive \$400 for every 10 passengers who sign up for the service from SANDAG to help get the project started through there vanpool program. Collaborative marketing to Murphy Canyon residents will begin, media fare process will be finalized, and implementation of service can begin in September coinciding

with September service changes. MTS is requiring full-cost recovery from SANDAG and included in the MOU will be a clause to allow the discontinuance of service if it is not working as designed.

Ms. Emerald commented that this is very exciting project. She feels that now is the right time to start this service; Murphy Canyon traffic is getting heavier and with the slowed economy, riders will benefit with cash in their pockets. Since this is the area she is representing, she will be happy to help promote this project in any way she can. She expressed her concern that the pilot be long enough to ensure it will become successful as well as frequency to ensure that riders can get to work early and have options for getting home. Ms. Emerald would like to be kept informed on the pilot program so that she can help with some community outreach if needed.

Mr. Rindone commented that the Executive Committee previously asked staff to find out whether or not the navy would be willing to use its own transportation shuttles inside the base. Ms. Cooney replied that after meeting with the Commanding Officer, the navy is not interested in using its own shuttle service and would not be able to use its TIP funding if they did.

Mr. Ovrom is disappointed that the numbers show that service to the Naval Air Station North Island would probably not be economically feasible because the traffic from the I-5 San Diego side of the bridge is very heavy. After having talks with the navy himself, base maintenance funds have been cut heavily, so if the navy can use the TIP money, it is more than happy to try and do so.

### Action Taken

Ms. Emerald made a motion to receive the report. Mr. Ovrom seconded the motion, and the vote was 14 to 0 in favor.

### 46. MTS: Mid-City Rapid Update (Denis Desmond and Eric Adams of SANDAG)

Denis Desmond, Senior Transportation Planner with MTS, explained the details of the Mid-City Rapid Project. He explained that the project will provide 'rapid bus' service between downtown San Diego and San Diego State University (SDSU) via Park and El Cajon Boulevards. This new route will replace MTS's existing Route 15; however, it will have improvements that will make the route more attractive to riders. The new route will have traffic signal priority (TSP) and is one of the first TSP routes in San Diego. The new service will operate seven days a week, every 15 minutes except during peak hours running every 10 minutes. The plan also calls for 15 articulated busses adding to increased ridership capacity.

The design phase of the project is in the final stages, and Eric Adams of SANDAG presented to the Board, renderings of the proposed stations that the project team will present to the City of San Diego. Because of federal New Starts grant and TransNet funds, the capital and operating costs for the service are minimal. The final station design is a sleek design supported by a round pole on the right side and a corrugated metal roof with a pronounced arch. Seating has been tied into the overall structure with a perforated metal screen to provide visibility to the business and provide shelter to riders. Real-time information signs will have their own separate structure as will trash reciprocals.

Two types of stations will be presented--a sidewalk bus stop wherein the bus would pull up next to the sidewalk in a third travel lane; the other is a center median bus stop wherein the riders

would wait on platforms housed on both sides of vehicular traffic with a dedicated bus lane in the middle. The Mid-City Rapid Project is expected to be in operation by June 2012. Some diagonal parking spaces will need to be converted to parallel parking spaces to accommodate the new stations on Park Boulevard. The idea is to take nearby streets and convert parallel parking to diagonal parking to absorb the loss of parking space. This would result in a net loss of 10 parking spaces on a portion of Park Boulevard which will need City Council approval.

Mr. Gloria is very supportive of the project and excited to get this service for his area. He understands that the downtown stations might lag by about a year and that service will be enhanced but the stations will not be enhanced in that area. The first phase of the project will be the 28 signals for signal priority on El Cajon Boulevard. Mr. Gloria expressed that his community has made it clear that they would like the old terrazzo preserved and since the entire sidewalk has to be removed to accommodate raised grates, it could be a deal breaker for his constituents. He also expressed his concern for contacting the community before construction begins and gave his personal commitment to help with the project.

Ms. Emerald also gave her personal support for the project and will go door to door if needed because she wants this project to be successful and clear cars from congested streets.

### Action Taken

Ms. Emerald moved to receive the report with direction given to staff. Mr. Gloria seconded the motion and the vote was 12 to 0 in favor.

# 47. MTS: Service Performance Monitoring Report for January through March 2010 (Devin Braun)

Devin Braun, Senior Transportation Planner, provided a report on service performance for the third quarter of the fiscal year 2010. Total passenger ridership is down 12.2%, trolley ridership is down 21.9% for the quarter. To try to learn why ridership is down, a ridership vs. unemployment analysis was conducted. Average weekday passenger ridership is down 11.2% probably due to unemployment. Sunday ridership shows an initial reduction in service equating to less riders, but the routes have become more productive. Passengers per revenue hour showed a 7.9% decrease, and passengers per in service hour have decreased 10.1%.

On-time performance remains fairly consistent, and complaints per 100,000 passengers are up to 37.6% due to a new tracking process. TDA triennial audit results revealed that from 2006 to 2009, passengers per revenue hour has increased by 13%, which is not a typical trend usually seen by public transit agencies.

Mr. Jablonski noted that ridership is down across the country. While MTS' ridership is also down also our revenue has been relatively stable compared to last year.

### Action Taken

Ms. Boyak moved to receive a report. Mr. Selby seconded the motion, and the vote was 8 to 0 in favor.

### 48. MTS: Route 880 (4S Ranch-Sorrento Valley/UTC Express) Status Update (Brent Boyd)

Brent Boyd, Senior Transportation Planner, gave an update to the Board on MTS Route 880, which is a premium express route servicing 4S Ranch, Rancho Bernardo, Sorrento Valley, and University Towne Centre. A marketing effort and a fare-free period of two weeks were launched in an effort to increase ridership. Although ridership has increased 50%, it remains lower than any other express bus route at an average of only 10 passengers. Funding for this route will run out near June 2012 if ridership remains low. MTS will report with another update in 90 days.

### Action Taken

Mr. Van Deventer moved to receive a report. Mr. McClellan seconded the motion, and the vote was 10 to 0 in favor.

### 49. MTS: Operations Budget Status Report for March 2010 (Mike Thompson)

Mike Thompson, Assistant Budget Manager, provided the Board with an update on MTS operating results for March 2010 compared to the fiscal year 2010 amended budget. The year-to-date March 2010 MTS net-operating subsidy unfavorable variance totaled \$299,000 or negative .3%. Operations produced an \$80,000 or negative .1% unfavorable variance, and the administrative/other activities areas were unfavorable by \$219,000.

Compared to the fiscal year 2010 budget, unfavorable variances in personnel costs, other revenue, outside services, and risk management partially offset by a favorable variance in passenger revenue and energy and expenses are expected to even out to balance the budget. Mr. Jablonski mentioned that the next Board meeting will include a financial workshop.

### Action Taken

Mr. McClellan moved to receive a report. Mr. Van Deventer seconded the motion, and the vote was 10 to 0 in favor.

### 60. Chairman's Report

There was no Chairman's Report.

### 61. Audit Oversight Committee Chairman's Report

There was no Audit Oversight Committee Chairman's Report.

### 62. Chief Executive Officer's Report

Mr. Jablonski attended the American Public Transportation Association Bus and Paratransit Conference last week in Cleveland, Ohio.

Yesterday, he traveled with Wayne Terry, Chief Operating Officer of Rail, and Lee Summerlott, Superintendent of Light Rail Vehicles, to Sacramento to meet with Siemens relative to the new car order. During the visit, they had a chance to take some photos of the Utah cars that were ready to be shipped. They also viewed a prototype of car window frames that will be similar to the zipper window frames that we ordered. A couple of pictures were shown to the Board of zipper window frames, (of note, was the inch border glossed in black). An orange peel meter was used on the Utah cars that consistently measured in the 9's (with 10 being perfect) indicating that the Siemens paint quality has improved.

### 63. Board Member Communications

There were no Board Member Communications.

### 64. Additional Public Comments on Items Not on the Agenda

There were no additional public comments.

### 65. Next Meeting Date

The next regularly scheduled Board meeting is May 27, 2010, which includes a Finance Workshop. Immediately following the meeting, the Coca Cola Scholarship Awards will take place in front of the clock tower.

### 66. Adjournment

Chairman Mathis adjourned the meeting at 11:06 a.m.

Chairperson San Diego Metropolitan Transit System	
Filed by:	Approved as to form:
Office of the Clerk of the Board San Diego Metropolitan Transit System	Office of the General Counsel San Diego Metropolitan Transit System

Attachment: A. Roll Call Sheet

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# METROPOLITAN TRANSIT SYSTEM BOARD OF DIRECTORS ROLL CALL

MEETING OF (DATI	EETING OF (DATE): May 13, 2010			CALL TO ORDER (TIME): 9:03 a.m.			
RECESS:	·			RECONVENE:			
CLOSED SESSION:	:9	9:08 a.m.		RECONVENE:	9:14 a.m.		
PUBLIC HEARING:				RECONVENE:	-		
ORDINANCES ADO	PTED	·	····	ADJOURN:	11;06 a.m.		
BOARD MEMBER		(Alternate)		PRESENT (TIME ARRIVED)	ABSENT (TIME LEFT)		
CUNNINGHAM		(Boyack)	Ø	9:17 a.m.			
EWIN	Ø	(Allan)					
EMERALD	Ø	(Faulconer)		9:22 a.m.			
GLORIA	Ø	(Faulconer)			10:42 a.m.		
JANNEY	Ø	(Bragg)			10:13 a.m.		
LIGHTNER	図	(Faulconer)					
MATHIS	Ø	(Vacant)					
MCCLELLAN	Ø	(Hanson-Cox	) 🗆				
OVROM	Ø	(Denny)					
RINDONE	Ø	(Castaneda)			11:03 a.m.		
ROBERTS	Ø	(Cox)		9:04 a.m.			
RYAN		(B. Jones)			×		
SELBY	Ø	(England)					
VAN DEVENTER	Ø	(Zarate)					
YOUNG	Ø	(Emerald)			10:48 a.m.		
SIGNED BY THE OFFICE OF THE CLERK OF THE BOARD Valorie Vizko Opti							

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1255 Imperial Avenue, Suite 1000 San Diego, CA 92101-7490 (619) 231-1466 • FAX (619) 234-3407

# Agenda

Item No. 6

**OPS 970.4** 

JOINT MEETING OF THE BOARD OF DIRECTORS for the Metropolitan Transit System, San Diego Transit Corporation, and San Diego Trolley, Inc.

May 27, 2010

SUBJECT:

MTS: RADIO COMMUNICATION SUPPORT SERVICES - CONTRACT AWARD

### RECOMMENDATION:

That the Board of Directors authorize the Chief Executive Officer (CEO) to execute MTS Doc. No. L0947.0-10 (in substantially the same form as Attachment A) with Day Wireless Systems for radio communication support services for a five-year period.

### **Budget Impact**

This contract would be for a five-year period with a total cost not to exceed \$293,916.00. Funding would come from the MTS trolley operating budget (fiscal years 11 through 15) comprised of 80% percent federal and 20% percent local funds.

### **DISCUSSION:**

MTS Policy No. 52, Procurement of Goods and Services, requires a formal competitive bidding process for procurements exceeding \$100,000. In accordance with FTA Circular 4220.1F, a price analysis is required when only a single responsive bid is received for any type of formal procurement.

MTS issued an Invitation for Bids on February 25, 2010, for Radio Communication Support Services for a five-year period for San Diego Trolley rail divisions. One responsive bid was received from Day Wireless Systems. Since it was single bid, a price analysis was conducted, and it was determined that the bid prices were fair and reasonable (see cost analysis - Attachment B).



Therefore, staff recommends authorizing the CEO to execute MTS Doc. No. L0947.0-10 with Day Wireless Systems for radio communication support services for a five-year period.

Paul C. Jablonski

Chief Executive Officer

Key Staff Contact: Marco Yniguez, 619.557.4576, marco.yniguez@sdmts.com

MAY27-10.6.RADIO COMM SPPT SVCS.MYNIGUEZ.doc

Attachments: A. Draft MTS. Doc. No. L0947.0-10

B. Cost AnalysisC. Bid Pricing

### STANDARD SERVICES AGREEMENT

# DRAFT

L0947.0-10 CONTRACT NUMBER OPS 970.2 FILE NUMBER(S)

THIS AGREEMENT is entered into this between San Diego Metropolitan Transi	day of	2	010, in the state of California by and
hereinafter referred to as "Contractor":	t System ("MTS"), a Cali	tornia public	c agency, and the following contractor,
Name: Day Wireless Systems	Ad	dress: <u>83</u>	300 Juniper Creek Lane
Form of Business: Corporation		Sa	an Diego, CA 92126-1072
(Corporation, partnership, sole proprieto	•	lephone: _{	358.537.0709
Authorized person to sign contracts:			Area Business Manager
	Name		Title
The attached Standard Conditions are pand materials, as follows:	art of this agreement. T	he Contract	or agrees to furnish to MTS services
	denda, Responses to Ap including the Standard C al dated April 22, 2010 (h ct Documents, the follow	proved Equations for conditions for nereinafter " ving order of	als/Clarifications; and in accordance or Services, Federal Requirements, Contract Documents"). If there are
<ol> <li>the Contractor's Bid.</li> <li>Standard Services Agreement, i</li> </ol>	ncluding the Standard C	onditions Se	ervices, and Federal Requirements.
This contract shall be effective 7/01/201 \$293,916.00.	0 through 6/30/2015. Th	ne total amo	unt of this contract shall not exceed
SAN DIEGO METROPOLITAN TR	ANSIT SYSTEM	С	ONTRACTOR AUTHORIZATION
By:Chief Executive Officer		Firm: _	
Approved as to form:		By:	
Ву:			Signature
Office of General Counsel		Title: _	
AMOUNT ENCUMBERED	BUDGET	TEM	FISCAL YEAR
\$293,916.00	270-536	50	10-15
By:			
Chief Financial Officer			Date



Purchasing Department 1255 Imperial Ave., Suite 1000 San Diego, CA 92101 619.557.4576 FAX 619.696.7084

Att. B, AI 6, 5/27/10

### **MEMORANDUM**

DATE:

May 04, 2010

TO:

Procurement file

FROM:

Marco Yniguez

SUBJECT: Price Analysis / Single Responsive Bidder

### **Background**

MTS/San Diego Trolley (SDTI) has 102 miles of track and operates 134 light rail vehicles to provide safety and security. SDTI mandates radio based communication system. MTS Policy No. 52 governing procurement of goods and services requires a formal competitive bid process for procurements exceeding \$100,000.

On February 25, 2010, MTS issued an Invitation for Bid (IFB) to interested parties for Radio Communication Support Services. This contract would provide continued support services for five a (5) year period. On April 22, 2010, MTS received a single responsive bid in response to the Radio Communication Support Services IFB, MTS Doc. No. L0947.0-10. MTS conducted a thorough review and found that Day Wireless System was responsive to all the requirements outlined in the IFB solicitation.

### **Price Analysis**

In accordance with FTA Circular 4220.1F, Paragraph 2 (Chapter VI-16), grantees are required to perform a cost or price analysis in connection with receiving a single responsive bid/proposal.

- > Full and open completion was required for this IFB. MTS publicly advertised the Radio Communication Support Services to various newspapers: San Diego Union Tribune, SD Daily Transcript, SD Voice and Viewpoint, and La Prensa.
- MTS did a post-bid survey to determine why other companies were not able to submit bids for this IFB. Based on the responses received. MTS staff determined the reasons were as-follows: the equipment utilized by SDTI was too old and the manufacturer would not be supporting it in the near future, no interest in bidding and requirements in the solicitation too big of a risk.
- In review of the Day Wireless Systems bid, the per item cost estimates for all five (5) years are basically unchanged from the current contract price list and the total cost differential is related to our increase of thirty eight (38%) percent radio equipment inventory. Also, Day Wireless Systems submitted only a 3.985 percent price increase per year for all five (5) years
- ➤ Day Wireless Systems, the incumbent, will be able to meet all related issue with the 2013 FCC narrow-banding requirements and any programming changes that will be warranted in the term of this contract.

### Conclusion

The pricing provided by Day Wireless Systems is consistent and is similar with past and current projects completed by them. MTS has determined their bid to be fair, responsive and reasonable therefore staff highly recommends awarding a five year services agreement to Day Wireless Systems.



GRAND TOTALS - BASIS OF AWARD:

		Day Wireless system	
1	Total Year 2011:	\$ 54,624.00	
2	Total Year 2012:	\$ 54,648.00	
3	Total Year 2013:	\$ 57,576.00	
4	Total Year 2014:	\$ 61,560.00	
5	Total Year 2015:	\$ 65,508.00	
	GRAND TOTAL:	\$ 293,916.00	

MAY27-10.6.AttC.BID PRICING RADIO COMM SVCS.MYNIGUEZ.doc



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## **Agenda**

Item No.  $\underline{7}$ 

JOINT MEETING OF THE BOARD OF DIRECTORS
for the
Metropolitan Transit System,
San Diego Transit Corporation, and
San Diego Trolley, Inc.

FIN 305

May 27, 2010

SUBJECT:

MTS: INVESTMENT REPORT - MARCH 2010

RECOMMENDATION:

That the Board of Directors receive a report for information.

**Budget Impact** 

None.

### **DISCUSSION:**

Attachment A comprises the report of MTS investments as of March 2010. The first column provides details about investments restricted for capital improvement projects and debt service—the majority of which are related to the 1995 lease and leaseback transactions. The balance in restricted cash and investments has decreased by \$351,000 due to the market value adjustment of one investment instrument. The funds restricted for debt service are structured investments with fixed returns that will not vary with market fluctuations if held to maturity. These investments are held in trust and will not be liquidated in advance of the scheduled maturities.

The second column (unrestricted investments) reports the working capital for MTS operations for employee payroll and vendors' goods and services. The balance in unrestricted cash and equivalents has increased by \$2.6 million in March due to normal variability in the timing of grant receipts and vendor payments.

Paul C. Jablonski
Chief Executive Officer

Key Staff Contact: Linda Musengo, 619.557.4513, Linda.Musengo@sdmts.com

MAY27-10.7.INVESTMT RPT MARCH, LMUSENGO, doc

Attachment: A. MTS Investments as of March 2010



### San Diego Metropolitan Transit System Investment Report March 31, 2010

Cash and Cash Equivalents	 Restricted		nrestricted	 Total	Average rate of return
Bank of America - concentration sweep account	\$ 1,209,485	\$	18,192,990	\$ 19,402,475	0.00%
Total Cash and Cash Equivalents	 1,209,485		18,192,990	19,402,475	
Cash - Restricted for Capital Support					
US Bank - retention trust account	205,200			205,200	N/A *
Local Agency Investment Fund (LAIF) Proposition 1B TSGP grant funds Total Cash - Restricted for Capital Support	 2,683,459 2,888,659	•		 2,683,459	0.55%
Investments - Working Capital	 2,000,039			 2,888,659	
Local Agency Investment Fund (LAIF)			18,065,749	18,065,749	0.55%
Bank of New York Total Investments - Working Capital	 <u>.</u>		18,065,749	 18,065,749	
Investments - Restricted for Debt Service					
US Bank - Treasury Strips - market value (Par value \$39,474,000)	34,244,059		-	34,244,059	
Rabobank -					
Payment Undertaking Agreement	 84,951,545			 84,951,545	7.69%
Total Investments Restricted for Debt Service	 119,195,604			 119,195,604	
Total cash and investments	\$ 123,293,748	\$	36,258,739	\$ 159,552,487	

N/A\* - Per trust agreements, interest earned on retention account is allocated to trust beneficiary (contractor)



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## **Agenda**

Item No. 8

CIP 10940 (PC 50661)

JOINT MEETING OF THE BOARD OF DIRECTORS
for the
Metropolitan Transit System

Metropolitan Transit System, San Diego Transit Corporation, and San Diego Trolley, Inc.

May 27, 2010

SUBJECT:

MTS: MOTOROLA REGIONAL TRANSIT MANAGEMENT SYSTEM - CONTRACT AMENDMENT

### RECOMMENDATION:

That the Board of Directors:

- 1. ratify MTS Doc. No. G0867.9-03 (Attachment A) with Motorola as executed by the Chief Executive Officer (CEO) at a cost of \$25,466.51;
- 2. authorize the CEO to execute MTS Doc. No. G0867.10-03 (Attachment B) to the Motorola Regional Transit Management System (RTMS) contract to fund the Service Support Agreement; and
- 3. authorize the CEO to execute MTS Doc. No. G0868.5-03 (Attachment C) with North County Transit District (NCTD) for a Fund Transfer Agreement.

### **Budget Impact**

MTS Doc. No. G0867.10-03 would not exceed \$774,739. The total adjusted cost of the contract would not exceed \$22,870,314.37 without prior written approval from MTS. Funding for Amendment No. 10 would be paid by MTS and NCTD operating funds. MTS's share of the \$774,739 would be \$478,159 and would be paid by operating funds. NCTD's cost share of \$296,580 would be governed by the approved Fund Transfer Agreement.



### DISCUSSION:

### **Background** Information

The RTMS is a sophisticated vehicle-tracking and communications system that provides for performance and security/safety monitoring of transit vehicles. The regional system is currently being used to support operations of San Diego Transit Corporation and NCTD fixed-route services. The system was deployed through a contract with Motorola and went into full operation in December 2006.

### Amendment No. 9 to the Motorola Contract (Attachment A)

The CEO authorized this amendment for \$25,466.51 for the installation of test fixtures and associated electrical work for the Traffic Signal Priority Project. These test fixtures are for the Traffic Signal Priority System that was installed under Amendment No. 7.

### Amendment No. 10 to Motorola Service Agreement (Attachment B)

Amendment No.10 (MTS Doc. No. G0867.10-03) would extend the Motorola warranty support contract to cover the period from July 1, 2010, to June 30, 2011. The cost of the warranty contract is being shared by MTS and NCTD as outlined in the Fund Transfer Agreement.

### Amendment No. 5 to the NCTD Fund Transfer Agreement (Attachment C)

As part of the original contract award, MTS and NCTD executed a Fund Transfer Agreement, which provided for the MTS contract execution and NCTD cost-sharing. The extension to the Motorola warranty support contract is a shared expense and affects NCTD's cost share, which required an amendment to the Fund Transfer Agreement.

These contract amendments are necessary to support continued project expansion activities and deliver enhancements to the RTMS system that improve service delivery to the region and the riding public.

Paul C. Jablonski Chief Executive Officer

Key Staff Contact: Stevan White, 619.238.0100 Ext. 6412, stevan.white@sdmts.com

MAY27-10.8.MOTOROLA RTMS AMDMT.MLAWRENCE.doc

Attachments: A. Motorola Amendment (MTS Doc No. G0867.09-03)

B. Motorola Amendment (MTS Doc No. G0867.10-03)

C. NCTD Fund Transfer Agreement (MTS Doc No. G0868.05-03)



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November 2, 2009

# ORIGINAL

MTS Doc. No. G0867.9-03 CIP 10940

Mr. Howard Chercoe Director of System Integration Motorola, Inc. 6450 Sequence Drive San Diego, CA 92121

Dear Mr. Chercoe:

Subject: AMENDMENT NO. 9 TO MTS DOC. NO. G0867.0-03; AMENDMENT NO. 7 FOR

ADDITIONAL COSTS FOR TEST FIXTURES -REGIONAL TRANSIT MANAGEMENT

**SYSTEM** 

This letter will serve as Amendment No. 9 to the above-referenced contract and in response to the Motorola cost proposals listed below. These proposals have been evaluated and determined to be fair and reasonable. MTS is processing this amendment to facilitate implementation and better meet the operational needs of the system and to deploy project components.

Motorola Cost Proposal	Amount			
Motorola Amend 7- Additional Test Fixtures	\$25,466.51			
Total Amount of this Amendment	\$25,466.51			

The following table lists the current value of the contract inclusive of previous amendments.

### Contract Value

Contract Phases	Amount				
Initial Contract	\$19,176,856.00				
Amendment No. 1	\$10,336.00				
Amendment No. 2	\$678,384.00				
Amendment No. 3	\$99,712.00				
Amendment No. 4	\$119,461.50				
Amendment No. 5	\$702,711.00				
Amendment No. 6	\$0.00				
Amendment No. 7	\$544,802.00				
Amendment No. 8	\$737,846.52				
Amendment No. 9	\$25,466.51				
Contract Total	22,095,575.53				
Paid to date	(\$20,393,815.50)				
Balance	\$1,701,760.03				

Mr. Howard Chercoe November 2, 2009 Page 2

MOTOROLA SHALL COMPLETE THE AMENDMENT NO. 9 WORK PER THE TRAFFIC SIGNAL PRIORITY ADDITIONAL COST SUMMARY PROPOSAL DATED JANUARY 6, 2009 AND PREVIOUS AMENDMENTS NO. 7 AS DIRECTED BY THE PROJECT MANAGER.

All previous conditions remain in effect. If you agree with the above, please sign below, and return the document marked "Original" to the Contracts Specialist at MTS. The other copy is for your records.

Sincerely.

Paul C. Jablonski Chief Executive Officer

CBROWN-CL CL-G0867.9-03.MOTOROLA.DBOSSERT Accepted:

Howard Chercoe Motorola, Inc.

Date: 11/16/2009

DRAFT

Att. B, AI 8, 5/27/10

May 27, 2010

MTS Doc. No. G0867.10-03 CIP 10940

Mr. Howard Chercoe Director of System Integration Motorola, Inc. 6450 Sequence Drive San Diego, CA 92121

Dear Mr. Chercoe:

Subject: AMENDMENT NO. 10 TO MTS DOC. NO. G0867.0-03; CHANGE TO REGIONAL

TRANSIT MANAGEMENT SYSTEM

This letter will serve as Amendment No. 10 to the above-referenced contract and in response to the Motorola cost proposals listed below. These proposals have been evaluated and determined to be fair and reasonable. MTS is processing this amendment to facilitate implementation and better meet the operational needs of the system and to deploy project components.

MOTOROLA COST PROPOSAL	AMOUNT
Motorola Service Agreement - S00001010649	\$774,738.88
Total Amount of this Amendment	\$774,738.88

The following table lists the current value of the contract inclusive of previous amendments.

#### **CONTRACT VALUE**

CONTRACT PHASES	AMOUNT
Initial Contract	\$19,176,856.00
Amendment No. 1	\$10,336.00
Amendment No. 2	\$678,384.00
Amendment No. 3	\$99,712.00
Amendment No. 4	\$119,461.50
Amendment No. 5	\$702,711.00
Amendment No. 6	\$0.00
Amendment No. 7	\$544,802.00
Amendment No. 8	\$737,846.52
Amendment No. 9	\$25,466.51
Amendment No. 10	\$774,738.88
Contract Total	\$22,870,314.37

Letter to Mr. Howard Chercoe May 27, 2010 Page 2 of 2

MOTOROLA SHALL COMPLETE THE WORK IN AMENDMENT NO. 10 PER THE SERVICE AGREEMENT AS DIRECTED BY THE PROJECT MANAGER.

All previous conditions remain in effect. If you agree with the above, please sign below and return the document marked "original" to the Contracts Specialist at MTS. The other copy is for your records.

Sincerely,	Accepted:		
Paul C. Jablonski Chief Executive Officer	Howard Chercoe Motorola, Inc.	<del></del>	
MAY27-10.8.AttB.MOTOROLA G0867.10-03.MLAWRENCE.doc	Date:		

# DRAFT

May 27, 2010 MTS Doc. No. G0868.5-03

CIP 10940

Mr. Matthew Tucker Executive Director North County Transit District 810 Mission Avenue Oceanside, CA 92054

Dear Mr. Tucker:

Subject: AMENDMENT NO. 5 TO MTS DOC. NO. G0868.0-03 - FUNDS TRANSFER AGREEMENT

The Metropolitan Transit System (MTS) and North County Transit District (NCTD) hereby agree to amend the Funds Transfer Agreement for Regional Transit Management System (MTS Doc. No. G0868.0-03) per the following:

#### Add:

9. NCTD agrees to reimburse MTS for an amount not to exceed \$296,580.00 for costs pertaining to services provided by Motorola Corporation under Amendment No. 10 (MTS Doc No. G0867.10-03).

#### **Detail**

On behalf of NCTD, MTS executed an amendment to the Motorola Corporation contract for deployment of the Regional Transit Management System. The amendment includes services and/or equipment for both NCTD and MTDB, as noted in the attached amendment letter to Motorola. Listed below is an abbreviated table identifying those specific elements and costs pertaining to NCTD.

AMENDMENT *** *	"CHANGE ORDER	-COST
MTS Doc. No. G0868.5-03	Service Agreement for Fiscal Year 2011	296,580.00
	Original Contract	\$7,260,730.00
	Amendment 1	\$ 137,901.00
	Amendment 2	\$ 122,857.50
	Funds Transfer Agreement - Amendment 3	\$279,431.00
	Funds Transfer Agreement - Amendment 4	\$274,553.00
	Adjusted Contract Amount	\$8,372,052.50

The total cost of the Motorola Service Agreement is \$774,738.88 with NCTD's cost share of \$296,580.00 and MTS's cost share of \$478,158.88. The amendment of this item brings NCTD's total obligation under the Funds Transfer Agreement to \$8,372,052.50. All other conditions remain unchanged and in effect. If you agree with the above, please sign below and return the document marked "original" to Contracts Specialist at MTS. The other copy is for your records.

Sincerely,	Accepted:
Paul C. Jablonski Chief Executive Officer	Matthew Tucker Executive Director
MAY27-10.8.AttC.MOTOROLA G0868.5-03.MLAWRENCE.doc	Date:



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# Agenda

Item No. 9

OPS 960.6

JOINT MEETING OF THE BOARD OF DIRECTORS for the Metropolitan Transit System, San Diego Transit Corporation, and San Diego Trolley, Inc.

May 27, 2010

SUBJECT:

SDTC: LEASED BUS TIRES AND RELATED SERVICES - CONTRACT AWARD

#### RECOMMENDATION:

That the Board of Directors authorize the Chief Executive Officer (CEO) to execute MTS Doc. No. B0530.0-10 (in substantially the same format as Attachment A) with Goodyear Tire and Rubber Company to lease bus tires on a tire-mile basis, including all related tire services. The resulting contract would be for a three-year base period with 2 one-year options.

#### **Budget Impact**

This project would be funded under Project Code 315-54410 in the amount of \$4,839,768.85. Based on the bids received, the total expenditure, including California sales tax, would not exceed \$4,079,826.36.

#### **DISCUSSION:**

Like many other transportation agencies throughout the country, MTS leases its revenue vehicle tires by the mile and outsources related tire services. The tires are leased from the tire manufacture by the tire mile at a predetermined fixed rate. The tire mileage rate is different for each tire size used. The related tire service is also provided by the tire manufacture at a fixed monthly rate. The tire mileage rate and monthly service rate is firm-fixed-price for each one-year period.



On March 4, 2010, MTS issued an Invitation for Bids to interested parties to provide tire-leasing services. On April 29, 2010, a total of three bids were received in response to the solicitation. The lowest bidder was Goodyear Tire and Rubber Company; the second lowest bidder was Michelin North America Inc. (MTS's current contractor); and the highest bidder was Bridgestone Tire Company (see Bid Summary, Attachment B).

Staff concluded that the bid submitted by Goodyear Tire and Rubber Company is fair and reasonable by conducting an independent cost estimate prior to the solicitation and by a comparison of Michelin North America Inc.'s rates under the current contract with MTS. Therefore, pursuant to MTS policy, staff recommends award of the contract to Goodyear Tire and Rubber Company.

Paul C. Jablonski

Chief Executive Officer

Key Staff Contact: John Miller, 619-557-4580, john.miller@sdmts.com

MAY27-10.9.LEASED BUS TIRES AWARD.GOODYEAR.JMILLER.doc

Attachments: A. Draft Agreement MTS Doc No. B0530.0-10

B. Bid Summary

#### STANDARD PROCUREMENT AGREEMENT

B0530.0-10 CONTRACT NUMBER

	DRAFI	FILE NUMBER(S)
THIS AGREEMENT is entered into thisbetween San Diego Metropolitan Transit Syste hereinafter referred to as "Contractor":	_ day of m ("MTS"), a California p	2010, in the state of California by and bublic agency, and the following contractor,
Name: Goodyear Tire and Rubber Company	Address:	1144 E. Market Street
Form of Business: Corporation		Akron, Oh 44316-0001
(Corporation, partnership, sole proprietor, etc.)	Telephon	e: <u>1-800-645-3243</u>
Authorized person to sign contracts: <u>Joseph Contracts</u> Nam		Commercial Tire Systems, North American Tire Title
The attached Standard Conditions are part of and materials, as follows:	this agreement. The Cor	ntractor agrees to furnish to MTS services
Provide tire leasing and related services to and 4630 Ruffner Street as stipulated in Maddendum No. 1, Responses to Approved Services Agreement including the Standa Goodyear Tire and Rubber Company's bid there are any inconsistencies between the govern the interpretation of the contract.  1. MTS's Invitation for Bids, Responsionand Contractor's Bid.  2. Standard Services Agreement, inconsistencies Agreement, inconsistencies and Contractor's Bid.	ATS' Invitation for Bids dequals/Clarifications; and Conditions for Serving dated April 29, 2010 e Contract Documents, sees to Approved Equals aluding the Standard Conditions for Contract Conditions for Contract Conditions for Contract C	(MTS Doc. No. B0530.0-10) including and in accordance with the Standard ces, MTS's Safety Program, and (hereinafter "Contract Documents"). If the following order of precedence will s/Clarifications, MTS Safety Program, onditions Services, and Federal
options exercisable at MTS's discretion. options, shall not exceed \$4,079,826.36.	The total cost of this co	ontract, including the two 1-year
SAN DIEGO METROPOLITAN TRANSIT SYS	STEM	CONTRACTOR AUTHORIZATION
By:Chief Executive Officer	Fi	rm:
Approved as to form:		/:Signature
By: Office of General Counsel		tle:
AMOUNT ENCUMBERED	BUDGET ITEM	FISCAL YEAR

315-54410

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\$4,079,826.36

By: Chief Financial Officer

Date

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Year One (1):		\$	778,547.29	\$	802,488.04	
Year Two (2):	\$ 784,990.34	\$	816,165.79	\$	855,336.54	
Year Three (3):	\$ 814,818.80	\$	855,500.21	\$	889,568.17	
Year Four (4)- Option Year (1):	\$ 845,790.21	\$	896,550.56	\$	925,131.45	
Year Five (5) – Option Year (2):	\$ 877,928.60	\$	940,324.80	\$	962,146.46	
		البلج				
Grand Total (Basis of Award):	\$ 4,079,826.36	\$	4,287,088.65	\$	4,434,670.65	



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# **Agenda**

Item No. <u>30</u>

JOINT MEETING OF THE BOARD OF DIRECTORS
for the
Metropolitan Transit System,
San Diego Transit Corporation, and
San Diego Trolley, Inc.

SANDAG CIP 1115700 MTS CIP 11280

May 27, 2010

#### SUBJECT:

MTS: COMPRESSED NATURAL GAS (CNG) STATION CAPITAL IMPROVEMENT UPGRADES AND OPERATING AND MAINTENANCE AGREEMENT (CLAIRE SPIELBERG)

#### RECOMMENDATION:

That the Board of Directors authorize the Chief Executive Officer (CEO) to award to Trillium USA, LLC (doing business as California Trillium Company):

- MTS Doc. No. PWB127.0-10 for capital improvement upgrades to the MTSowned CNG fueling facilities; and
- 2. MTS Doc. B0522.0-09 for a ten-year follow-on operations and maintenance service agreement.

#### **Budget Impact**

MTS Doc. No. PWB127.0-10 for capital improvement upgrades to the MTS-owned CNG fueling facilities would total \$5,688,922.50, and MTS Doc. B0522.0-09 for a ten-year follow-on operations and maintenance service agreement is estimated at \$8,998,084.49. The total cost for this contract is estimated at \$14,687,006.99.

Partial funding for the capital improvements would be allocated under SANDAG fiscal year (FY) 08/09 CIP No. 1115700 (Gemini Compressor Upgrades) in the amount of \$520,000.00. Funding for the remaining capital upgrade work shall be allocated under MTS FY 11 CIP No. 11280. Funding for the ten-year operations and maintenance agreement would be allocated under MTS Project Code 54120 (CNG Fuel and Fuel-Related Expenses). The projected FY 11 costs for the operations and maintenance service agreement would be \$2,396.168.00 less than FY 10.

#### DISCUSSION:

On September 3, 2009, and in accordance with Section 4.3.2.1, Advertising and Publicizing Solicitations, of the Best Practices Procurement Manual (Procurement Manual), MTS provided for full and open competition by publicizing and publicly advertising a Request for Proposals (RFP) (MTS Doc No. B0522.0-09) for CNG fueling facilities upgrade and maintenance in three newspapers of general circulation. The RFP was publicized in the San Diego Union-Tribune on September 3, 2009, The San Diego Daily Transcript on September 3, 2009, and La Prensa on September 4, 2009.

Included in the RFP content and in accordance with the requirements outlined in FTA Circular 4220.1F, Chapter VI, Paragraph 7, Evaluations and the Procurement Manual, Chapter 4, Section 4.5.2, Evaluation of Proposals, MTS staff selected a total of four independently rated evaluation criteria. The evaluation criteria consisted of the following "evaluation factors" and are listed in their relative order of importance:

- 1. Operations and Maintenance Technical Approach
- 2. Capital Improvement Technical Approach
- 3. Contractor Qualifications, References, and Project Team
- 4. Cost Proposal and Company Financial Solvency

MTS developed a point-scale system for rating contractor proposals against the evaluation factors identified above. For technical proposals, the appropriate point rating would be assigned to each evaluation factor consistent with the narrative evaluation of strengths, weaknesses, and risks. For cost proposals, the maximum points would be given for the lowest-priced proposal. All other cost proposals would then be rated based on their cost relative to the lowest cost proposal.

On January 7, 2010, a total of two proposals were received in response to the RFP (MTS Doc. No. B0522.0-09) from Clean Energy and Trillium USA LLC. A compliant review of the proposals was conducted by the MTS Procurement Department to ensure that all required forms and submittals were included in the proposals. Based on this review, each proposal was determined to be in compliance with the submittal requirements of the RFP.

On January 13, 2010, the Evaluation Panel reconvened to discuss specific strengths and weaknesses of the proposals received. Each Evaluation Panel member was given an opportunity to talk about each firm's proposal and provide supporting justification and rational on their evaluation remarks and scoring decisions. The agenda at this meeting included the following topics of discussion.

- Strengths and weaknesses of the proposals received
- Identifying and discussing areas of risk/issues
- Consensus on the scoring of technical proposals
- Evaluation of cost and price proposal
- Developing a competitive range and developing questions for contractors
- Determining interview dates and times

Based on the Evaluation Panel findings, the Evaluation Panel determined each proposer to be within the competitive range. This determination was based on each

proposer offering a solution that had a reasonable chance of being selected for award; provided clarifications to specific issues could be rectified. In order to identify and clarify certain risks and other issues related to each proposer's technical approach, costs, ambiguities, or weaknesses in their proposal, the Evaluation Panel determined discussion with each proposer would be appropriate.

The Evaluation Panel held oral presentations and discussions with Trillium USA, LLC on February 5, 2010, and with Clean Energy on February 6, 2010. Following those discussions (on February 16, 2010), the Evaluation Panel met to deliberate, discuss, and come to a consensus on which direction MTS would take with each proposer based on their proposed solutions and the knowledge gained from discussions with each firm. In order to make this determination, the Evaluation Panel went over each firm's technical proposal, the responses given during interview/discussions, and the value-added additive alternatives proposed (if any).

On February 19, 2010, in accordance to Section 4.5.5.1 of the Procurement Manual, a request for revised proposal letter was sent to Clean Energy and Trillium USA, LLC requesting each firm to submit revised proposals and interim pricing. The goal for MTS in requesting revised proposals from each firm was to channel the creativity and competitiveness of each proposer's proposed solution and allow each proposer an opportunity to produce the most innovative and advantageous proposal for MTS. The content of each letter identified MTS's desired approach to manifold all compressors and encouraged each firm to propose optional capital improvements that would meet both the current and future fueling demands in the most efficient and economical manner.

On March 4, 2010, revised proposals and interim pricing were received from Clean Energy and Trillium USA, LLC prior to the deadline for submitting revised proposals. This same day, the contract officer issued copies of the revised proposals to the Evaluation Panel. The contract officer instructed the Evaluation Panel on proper proposal evaluations and reviewed the evaluation criteria annotated in the RFP.

On March 5, 2010, the Evaluation Panel reconvened to discuss specific strengths and weaknesses of the revised proposals received. Each Evaluation Panel member was given an opportunity to talk about each firm's revised proposal and provide supporting justification and rational on their interpretation of the revised proposals. Based on each proposal containing some underlying issues relating to direct and indirect labor support, quality of equipment and installation, and assumptions of risk, the Evaluation Panel determined that rescoring technical proposals prior to negotiations would not provide for a fair evaluation. The Evaluation Panel determined scoring of revised technical proposals would be conducted after final negotiations with each firm.

On March 19, 2010, an Invitation to Negotiations letter was sent to Clean Energy and Trillium USA, LLC. The negotiations were scheduled with Trillium USA, LLC on Wednesday, April 7, 2010, and with Clean Energy on Thursday, April 8, 2010. In addition, a cost breakdown of operations and maintenance services was requested from each proposer. Upon the completion of each negotiation meeting, all outstanding assumptions and issues were clarified with each proposer. Based on this meeting, Proposers were informed of the Evaluation Panel's pricing concerns and were notified of areas where their proposed equipment or operations and maintenance costs should be reduced.

On April 12, 2010, in accordance with section 4.5.5.2 of the Procurement Manual, a best and final offer letter was sent to Clean Energy and Trillium USA, LLC. Each letter contained specific information directed to each proposer's proposed approach. All Proposers were asked to review areas of their pricing where discounts could be offered and to submit their best and final offer by 3:00 p.m. on April 23, 2010. Clean Energy and Trillium USA, LLC submitted their best and final offer prior to the deadline.

At the conclusion of the final negotiation meetings, the Evaluation Panel met to discuss and debrief the topics covered during the negotiation meetings. The contract officer allowed the Evaluation Panel two weeks to conclude its evaluations of the revised technical proposals. The contract officer requested Evaluation Panel members review the revised technical proposal, use their notes as needed, and turn in their completed evaluation score sheet no later than Friday, April 23, 2010, at 5:00 p.m. to the contract officer. In addition, the contract officer reiterated the instructions of proper proposal evaluations and reviewed the evaluation criteria annotated in the RFP.

Based on the evaluations of each firm's technical proposal, past performance, discussions, negotiations, and evaluation of price, MTS staff has determined that Trillium USA, LLC (doing business as California Trillium Company) submitted a proposed approach that represents the most advantageous method of fulfilling MTS's needs. Analysis of cost/price and tradeoff considerations of qualitative technical factors to include examination of the market, indicated the pricing submitted by Trillium USA, LLC, represents the best overall value to MTS.

Therefore, staff is recommending that the Board of Directors authorize the CEO to award to Trillium USA, LLC (doing business as California Trillium Company) (1) MTS Doc. No. PWB127.0-10 for capital improvement upgrades to the MTS-owned CNG fueling facilities; and (2) MTS Doc. B0522.0-09 for a ten-year follow-on operations and maintenance service agreement.

Paul C. Jablonski
Chief Executive Officer

Key Staff Contacts: Claire Spielberg, (619) 238-0100 ext. 6400, claire.spielberg@sdmts.com

Frank Toth, (619) 238-0100 ext. 6494, frank.toth@sdmts.com

MAY13-10 CNG OPERATING AND MAINTENANCE.FTOTH.doc

Attachments: A. Draft MTS Doc. No. PWB127.0-10

B. Draft MTS Doc. No. B0522.0-09

C. BAFO Pricing Summary

# STANDARD CONSTRUCTION AGREEMENT

DRAFT

PWB127.0-10
CONTRACT NUMBER
CIP 11280
FILE NUMBER(S)

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THIS AGREEMENT is entered into thisbetween San Diego Metropolitan Transit Systhereinafter referred to as "Contractor":	day of tem ("MTS"), a (	California pu	_ 2010 in the state of California by and iblic agency, and the following contractor,
Name: California Trillium Company		Address: _	2150 South 1300 East, Suite 450
Form of Business: Corporation			Salt Lake City, UT 84106
(Corporation, partnership, sole proprietor, etc.	:.)	Telephone	800-920-1166
Authorized person to sign contracts:	Mark R, Barton Name		President Title
	enance Facility contents RFP) (MTS Doc.orge requirements Standard Considerated Standard Considerated Interpretation and Maintenanted Equals/Clarification (Completed Williams)  The completed with the complete completed with the complete completed with the complete complete completed with the complete complete completed with the complete	ompressed No B0522.0 s, as stipula truction Agr. Requireme y inconsiste on of the cor ace Request ications, MT andard Cond	natural gas (CNG) fueling facilities as 0-09); including all addenda, Responses to ted by the California Labor Code and the eement, including the Standard ints, and California Trillium Company's incies between the Contract Documents, intract.  for Proposals (MTS Doc. No. B0522.0-TS Safety Program, and California Trillium itions for Construction, and
SAN DIEGO METROPOLITAN TRANSI		<del></del>	CONTRACTOR AUTHORIZATION
	TOTOTEM	Firm	
Chief Executive Officer		'""	
Approved as to form:		Ву:	
By: Office of General Counsel	<del></del>	Title	Signature e:
AMOUNT ENCUMBERED	BUDGE	T ITEM	FISCAL YEAR
\$5,688,922.50	CIP	11280	FYs 10-12
By: Chief Financial Officer	****		Date



# STANDARD SERVICES AGREEMENT

B0522.0-09
Contract Number
CIP 11280
File Number

THIS AGREEMENT is entered into this _ California by and between San Diego Met and the following contractor, hereinafter re	day of tropolitan Transit S eferred to as "Con	2010, i System ("MTS"), a Cal tractor":	n the State of ifornia public agency,
Name: California Trillium Company.	Add	ress: <u>2150 South 130</u>	0 East, Suite 450
Form of Business: <u>Corporation</u> (Corporation, partnership, sole proprietor,	,	Salt Lake City,	
	1 616	phone: <u>800-920-116</u>	0
Authorized person to sign contracts: <u>M</u>	ark R. Barton Name		President Title
The attached Standard Conditions are part services and materials, as follows: Provide compressed natural gas (CNG) fuelin MTS's Imperial Avenue Division, Kearny Mess specified in MTS's Request for Proposals (RF Approved Equals/Clarifications; and in accord Services, Federal Requirements, Safety Depa Trillium Company's proposal (hereinafter "Cor Contract Documents, the following order of pr 1. MTS's CNG Fueling Facilities Upgrad No. B0522.0-09), Addenda, Response Contractor's Proposal. 2. Standard Services Agreement, includ This contract shall remain in effect for a ten-ye July 1, 2010 through June 30, 2020. Compensas stipulated in the California Trillium Compar	g facilities operation a Division, and Sout P), MTS Doc. No. B ance with the Standart Operation of the Comments. Documents. Decedence will gover the and Maintenance es to Approved Equaling the Standard Coear base term. The asation will be per the	s and maintenance services Agreement of the area any inconsing the interpretation of the Request for Proposals (als/Clarifications, MTS services, and footnact period of perfore negotiated operations	vices for ten years for ility locations, as Idenda, Responses to t, Standard Conditions, F016-03), and California stencies between the is contract.  MTS Doc. Safety Program, and Federal Requirements.
SAN DIEGO METROPOLITAN TRANSIT	SYSTEM	CONTRACTOR AL	JTHORIZATION
By: Chief Executive Officer		Firm:	
Approved as to form:		By:	
By:Office of General Counsel		Signature Title:	
AMOUNT ENCUMBERED	BUDGET IT	EM	FISCAL YEAR
\$8,998,084.49	54120		FY 10
By:			<del></del>
Chief Financial Officer ( total pages, each bearing contract no	umber)		Date MAY27-10.30.AttB.B0522.0-09. M.CNG FUELING.JMILLER.doc

	Proposer:	Trillium USA	Company di	ba California	Trillium Comp	pany				
<u>Line # 1</u>	ne # 1 PRICE SCHEDULE-1: O&M Costs for CNG Fueling Systems at Imperial Avenue, South Bay Maintenance Facility and the Kearny Mesa Division									
1-Δ	Schedule of Possible Throughput Levels of CNG Dispensed Monthly	Therms per month	425,000	475,000	525,000	575,000	625,000	675,000	725,000	
1-R	Weight factor for likelihood of encountering listed throughput level	100%	4%	12%	18%	25%	22%	13%	6%	
1-C	Operation & Maintenance costs for all CNG systems	\$/Therm	0.180	0.170	0.163	0.159	0.155	0.151	0.146	
<b>1</b> -D	Extended cost at each monthly throughput level (Contractor's (comprehensive costs for CNG O&M services)	\$/month	\$ 76,500	\$ 80,750	\$ 85,575	\$ 91,425	\$ 96,875	\$ 101,925	\$ 105,850	
1-E	Weighted Average Monthly Throughput	Therms/Month	581,000							
1.F	Weighted average cost for O&M services across all throughput levels	\$/Therm	\$ 0.1592							
1-63	Average annual cost for O&M services ( <u>weighted</u> likely through-put levels over 10-year term)	\$/year	\$ 1,109,803							
1-H	NPV of projected cost of CNG O&M services at IAD, SBMF, & KMD for 10-year base-contract period.	\$/contract	\$8,998,084							
	Proposer:	Clean Energy								
<u>Line # 1</u>	PRICE SCHEDULE-1: O&M Co	sts for CNG Fuelin	g Systems at Im	perial Avenue,	South Bay Main	tenance Facility	and the Kearn	y Mesa Division	•	
1-A	Schedule of Possible Throughput Levels of CNG Dispensed Monthly	Therms per month	425,000	475,000	525,000	575,000	625,000	675,000	725,000	

	Proposer:	Clean Energy													
<u>Line # 1</u>	PRICE SCHEDULE-1: O&M Co	sts for CNG Fuelin	g Şy:	tems at Im	peri	al Avenue,	Sou	th Bay Main	tena	nce Facility	and	the Kearny	<u>/ Me</u>	sa Division	
1 -A	Schedule of Possible Throughput Levels of CNG Dispensed Monthly	Therms per month	4	125,000		475,000		525,000		575,000		625,000	L '	675,000	725,000
1-B	Weight factor for likelihood of encountering listed throughput level	100%		4%		12%		18%		25%		22%		13%	6%
1-C	Operation & Maintenance costs for all CNG systems	\$/Therm		0.122		0.117		0.113		0.110		0.108		0.107	0.105
1-D	Extended cost at each monthly throughput level (Contractor's (comprehensive costs for CNG O&M services)	\$/month	\$	51,850	\$	55,575	\$	59,325	\$	63,250	\$	67,500	\$	72,225	\$ 76,125
1-E	Weighted Average Monthly Throughput	Therms/Month	5	81,000											
1-F	Weighted average cost for O&M services across all throughput levels	\$/Therm	\$	0.1107											
1-G	Average annual cost for O&M services ( <u>weighted</u> likely through-put levels over 10-year term)	\$/year	\$	772,010											
	NPV of projected cost of CNG O&M services at IAD, SBMF, & KMD for 10-year base-contract period.	\$/contract	<u>\$6</u>	5,259,316											 



1255 Imperial Avenue, Suite 1000 San Diego, CA 92101-7490 (619) 231-1466 • FAX (619) 234-3407

# Agenda

Item No. 45

JOINT MEETING OF THE BOARD OF DIRECTORS for the

OPS 970.2

Metropolitan Transit System, San Diego Transit Corporation, and San Diego Trolley, Inc.

May 27, 2010

#### SUBJECT:

MTS: TROLLEY REHABILITATION PROJECT UPDATE (JOHN HAGGERTY OF SANDAG)

#### RECOMMENDATION:

That the Board of Directors:

- receive a report on the Trolley Rehabilitation Project; and 1.
- 2 authorize the Executive Committee to take the lead on project oversight.

#### **Budget Impact**

None.

#### DISCUSSION:

The San Diego Association of Governments (SANDAG) is continuing to provide project management and design services for the program of projects to upgrade the Blue Line rail infrastructure and prepare the entire trolley system for low-floor vehicle operations. The design and construction is proceeding rapidly in stages.

The initial stage of the program delivers rail infrastructure on the Blue Line needed to facilitate the major reconstruction of stations and track. This initial work provides the operational flexibility needed to maintain a consistent level of service during the major reconstruction to follow. The next stage of work reconstructs stations from Washington Street to San Ysidro on the Blue Line and downtown to La Mesa on the Orange Line to provide the eight-inch-high platforms needed for the new low-floor vehicles. The final

stages will include extensive rail and track rehabilitation on the Blue Line south of the 12<sup>th</sup> and Imperial Transfer Station to bring the rail into a state of good repair. SANDAG and MTS are working to parallel design and construction activities for all three stages to the extent possible.

Design for the reconstruction of all of the Blue and Orange Line stations to accommodate low-floor vehicles is underway, and staff will provide an update on this work.

In order to maintain the aggressive schedule for this project and have the stations ready for using the new low-floor vehicles already being manufactured on MTS's behalf by Siemens, it is recommended that the Executive Committee be authorized to lead the oversight of the project and to return to the Board at critical times when Board approval is needed. This recommendation is consistent with the way the Board handled oversight for large construction projects in the past. The Board will continue to receive regular progress reports.

Paul C. Jablonski

Chief Executive Officer

Key Staff Contact: Wayne Terry, 619.595.4906, wayne.terry@sdmts.com

MAY27-10.45.TROLLEY REHAB UPDATE.SCOONEY.doc



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# Agenda

Item No. 46

FIN 310.2

JOINT MEETING OF THE BOARD OF DIRECTORS
for the
Metropolitan Transit System,
San Diego Transit Corporation, and
San Diego Trolley, Inc.

May 27, 2010

#### SUBJECT:

MTS: OPERATIONS BUDGET STATUS REPORT FOR APRIL 2010 (MIKE THOMPSON)

#### RECOMMENDATION:

That the Board of Directors receive the MTS operations budget status report for April 2010.

**Budget Impact** 

None at this time.

#### **DISCUSSION:**

This report summarizes MTS's operating results for April 2010 compared to the fiscal year 2010 amended budget. Attachment A-1 combines the operations, administration, and other activities results for April 2010. Attachment A-2 details the April 2010 combined operations results, and Attachments A-3 to A-8 present budget comparisons for each MTS operation. Attachment A-9 details budget comparisons for MTS Administration, and A-10 provides April 2010 results for MTS's other activities (Taxicab/San Diego and Arizona Eastern Railway Company).

#### MTS NET-OPERATING SUBSIDY RESULTS

As indicated within Attachment A-1, the year-to-date April 2010 MTS net-operating subsidy unfavorable variance totaled \$14,000 (-0.0%). Operations produced a \$184,000 (0.2%) favorable variance, and the administrative/other activities areas were unfavorable by \$198,000.

#### MTS COMBINED RESULTS

#### Revenues

Year-to-date combined revenues through April 2010 were \$77,684,000, compared to the year-to-date budget of \$77,169,000, which represents a \$515,000 (0.7%) positive variance.

#### **Expenses**

Year-to-date combined expenses through April 2010 were \$173,519,000 compared to the year-to-date budget of \$172,990,000, which resulted in a \$529,000 (-0.3%) unfavorable variance.

<u>Personnel Costs</u>. Year-to-date personnel related costs totaled \$83,047,000 compared to a year-to-date budgetary figure of \$82,683,000, which resulted in an unfavorable variance of \$364,000 (-0.4%).

Outside Services and Purchased Transportation. Total outside services for the first ten months of the fiscal year totaled \$58,289,000 compared to a budget of \$58,174,000, which resulted in a year-to-date unfavorable variance of \$115,000 (-0.2%).

<u>Materials and Supplies</u>. Total year-to-date materials and supplies expenses totaled \$5,857,000, compared to a budgetary figure of \$5,749,000, which resulted in an unfavorable expense variance of \$107,000 (-1.9%).

Energy. Total year-to-date energy costs were \$20,838,000 compared to the budget of \$21,134,000, which resulted in a year-to-date favorable variance of \$295,000 (1.4%). Year-to-date diesel prices averaged \$2.406 per gallon compared to the midyear adjusted budgetary rate of \$2.430 per gallon. Year-to-date CNG prices averaged \$1.184 per therm compared to the midyear adjusted budgetary rate of \$1.290 per therm.

Risk Management. Total year-to-date expenses for risk management were \$3,936,000, compared to the year-to-date budget \$3,674,000, which resulted in an unfavorable variance totaling \$262,000 (-7.1%).

General and Administrative. Year-to-date general and administrative costs, including vehicle and facilities leases, were \$24,000 (1.6%) favorable to budget totaling \$1,551,000 through April 2010 compared to a year-to-date budget of \$1,576,000.

#### YEAR-TO-DATE SUMMARY

The April 2010 year-to-date net operating subsidy totaled an unfavorable variance of \$14,000 (-0.0%). These factors include unfavorable variances in personnel costs, other revenue, outside services, and risk management partially offset by favorable variances in passenger revenue and energy.

Paul O Jablonski
Chief Executive Officer

Key Staff Contact: Larry Marinesi, 619.557.4542, Larry.Marinesi@sdmts.com

Attachment: A. Comparison to Budget

# SAN DIEGO METROPOLITAN TRANSIT SYSTEM MTS CONSOLIDATED

# COMPARISON TO BUDGET - FISCAL YEAR 2010 APRIL 30, 2010 (in \$000's)

				YEAR TO	DATE		
	A	CTUAL	ВІ	UDGET	VAI	RIANCE	% VARIANCE
Passenger Revenue	\$	72,951	\$	72,140	\$	811	1.1%
Other Revenue		4,733		5,029		(296)	-5.9%
Total Operating Revenue	\$	77,684	s	77,169	s	515	0.7%
Personnel costs	\$	83,047	\$	82,683	\$	(364)	-0.4%
Outside services		58,289		58,174		(115)	-0.2%
Transit operations funding		-		-		•	-
Materials and supplies		5,857		5,749		(107)	-1.9%
Energy		20,838		21,134		295	1.4%
Risk management		3,936		3,674		(262)	<b>-7</b> .1%
General & administrative		1,059		1,069		9	0.9%
Vehicle/facility leases		492		507		15	3.0%
Amortization of net pension asset		-		-		-	-
Administrative Allocation		(0)		(0)		-	0.0%
Depreciation		-		<u>-</u>			-
Total Operating Expenses	\$	173,519	\$	172,990	\$	(529)	-0.3%
Operating income (loss)	\$	(95,835)	s	(95,821)	s	(14)	0.0%
Total public support and nonoperating revenues		8,679		(3,949)		12,628	-319.8%
Income (loss) before capital contributions	\$	(87,156)	\$	(99,770)	\$	12,614	-12.6%

# SAN DIEGO METROPOLITAN TRANSIT SYSTEM OPERATIONS

# **CONSOLIDATED OPERATIONS**

# COMPARISON TO BUDGET - FISCAL YEAR 2010 APRIL 30, 2010

				YEAR TO	DATE		
	A	CTUAL	Ві	UDGET	VAI	RIANCE	% VARIANCE
Passenger Revenue	\$	72,951	\$	72,140	\$	811	1.1%
Other Revenue		484		506		(23)	-4.5%
Total Operating Revenue	\$	73,434	\$	72,646	\$	788	1.1%
Personnel costs	\$	72,031	\$	71,610	\$	(421)	-0.6%
Outside services		50,478		50,308		(170)	-0.3%
Transit operations funding		-		-		-	-
Materials and supplies		5,846		5,733		(113)	-2.0%
Energy		20,291		20,565		274	1.3%
Risk management		3,527		3,315		(213)	-6.4%
General & administrative		275		290		16	5.5%
Vehicle/facility leases		436		459		23	4.9%
Amortization of net pension asset		-		-		-	-
Administrative Allocation		17,014		17,014		-	0.0%
Depreciation		-		-		-	-
Total Operating Expenses	\$	169,898	\$	169,294	s	(605)	-0.4%
Operating income (loss)	\$	(96,464)	\$	(96,648)	\$	184	0.2%
Total public support and nonoperating revenues		2,011		(3,041)		5,052	-166.1%
Income (loss) before capital contributions	\$	(94,453)	\$	(99,689)	\$	5,236	-5.3%

#### **OPERATIONS**

#### TRANSIT SERVICES (SAN DIEGO TRANSIT CORPORATION)

### COMPARISON TO BUDGET - FISCAL YEAR 2010 APRIL 30, 2010

				YEAR TO	DATE		
	A	CTUAL	ВІ	UDGET	VAI	RIANCE	% VARIANCE
Passenger Revenue	\$	22,259	\$	22,337	\$	(78)	-0.3%
Other Revenue		50		51		(1)	-1.9%
Total Operating Revenue	\$	22,309	\$	22,389	s	(79)	-0.4%
Personnel costs	\$	46,536	\$	46,088	\$	(448)	-1.0%
Outside services		1,685		1,485		(200)	-13.5%
Transit operations funding		-		-			-
Materials and supplies		3,508		3,511		4	0.1%
Energy		5,849		5,763		(87)	-1.5%
Risk management		1,530		1,418		(112)	-7.9%
General & administrative		105		113		9	7.5%
Vehicle/facility leases		166		1 <i>7</i> 7		11	6.2%
Amortization of net pension asset		-		-		+	-
Administrative Allocation		5,984		5,984		-	0.0%
Depreciation		<u>.                                    </u>		-		-	-
Total Operating Expenses	\$	65,363	\$	64,540	\$	(823)	-1.3%
Operating income (loss)	\$	(43,053)	\$	(42,151)	\$	(902)	-2.1%
Total public support and nonoperating revenues		(1,241)		(6,293)		5,052	-80.3%
Income (loss) before capital contributions	\$	(44,294)	\$	(48,444)	\$	4,150	-8.6%

#### **OPERATIONS**

# RAIL OPERATIONS (SAN DIEGO TROLLEY, INCORPORATED)

# COMPARISON TO BUDGET - FISCAL YEAR 2010 APRIL 30, 2010

			<u></u>	YEAR TO	DATE		
	A	CTUAL	ві	UDGET	VAR	IIANCE	% VARIANCE
Passenger Revenue	\$	27,424	\$	26,708	\$	716	2.7%
Other Revenue		386		455		(69)	-15.2%
Total Operating Revenue	\$	27,810	\$	27,163	\$	647	2.4%
Personnel costs	\$	24,647	\$	24,626	\$	(21)	-0.1%
Outside services		2,883		2,829		(54)	-1.9%
Transit operations funding		-		-		-	-
Materials and supplies		2,336		2,209		(127)	-5.7%
Energy		7,548		7,613		66	0.9%
Risk management		1,997		1,897		(101)	-5.3%
General & administrative		144		165		22	13.0%
Vehicle/facility leases		150		160		10	6.4%
Amortization of net pension asset		=		-		-	•
Administrative Allocation		10,147		10,147		-	0.0%
Depreciation				<del>-</del>		-	-
Total Operating Expenses	\$	49,851	\$	49,646	\$	(205)	-0.4%
Operating income (loss)	\$	(22,041)	\$	(22,483)	\$	442	2.0%
Total public support and nonoperating revenues		-		-		-	-
Income (loss) before capital contributions	\$	(22,041)	\$	(22,483)	\$	442	-2.0%

# **OPERATIONS**

#### **MULTIMODAL OPERATIONS (FIXED ROUTE)**

#### **COMPARISON TO BUDGET - FISCAL YEAR 2010**

APRIL 30, 2010 (in \$000's)

				YEAR TO	DATE	· · · · · · · · · · · · · · · · · · ·	
	A	CTUAL	В	UDGET	VAR	RIANCE	% VARIANCE
Passenger Revenue	\$	18,888	\$	18,515	\$	373	2.0%
Other Revenue		47		<del>-</del>		47	
Total Operating Revenue	\$	18,936	s	18,515	\$	420	2.3%
Personnel costs	\$	212	\$	253	\$	42	16.4%
Outside services		32,933		32,948		15	0.0%
Transit operations funding		-		-		-	-
Materials and supplies		1		9		8	91.2%
Energy		5,209		5,474		265	4.8%
Risk management		-		•		•	-
General & administrative		1		0		(0)	-121.4%
Vehicle/facility leases		120		122		1	1.2%
Amortization of net pension asset		-		-		-	-
Administrative Allocation		702		702		-	0.0%
Depreciation		-				-	
Total Operating Expenses	\$	39,177	\$	39,508	\$	331	0.8%
Operating income (loss)	s	(20,241)	\$	(20,992)	\$	751	3.6%
Total public support and nonoperating revenues		-		-		-	-
Income (loss) before capital contributions	\$	(20,241)	\$	(20,992)	\$	751	-3.6%

#### **OPERATIONS**

#### MULTIMODAL OPERATIONS (PARATRANSIT)

# COMPARISON TO BUDGET - FISCAL YEAR 2010 APRIL 30, 2010

				YEAR TO	DATE		
	A	CTUAL	в	JDGET	VAR	IANCE	% VARIANCE
Passenger Revenue	\$	1,494	\$	1,530	\$	(37)	-2.4%
Other Revenue		-		<u>-</u>		-	-
Total Operating Revenue	\$	1,494	\$	1,530	\$	(37)	-2.4%
Personnel costs	\$	123	\$	131	\$	8	5.8%
Outside services		7,941		7,950		9	0.1%
Transit operations funding		-		-		-	-
Materials and supplies		-		-		-	•
Energy		1,373		1,398		25	1.8%
Risk management		-		•		-	-
General & administrative		2		3		1	21.9%
Vehicle/facility leases		-		-		-	-
Amortization of net pension asset		-		-		-	-
Administrative Allocation		20		20		•	0.0%
Depreciation		<u>-</u>		<u>-</u>		-	•
Total Operating Expenses	\$	9,459	\$	9,501	\$	42	0.4%
Operating income (loss)	\$	(7,965)	s	(7,971)	\$	5	0.1%
Total public support and nonoperating revenues		-		-		-	-
Income (loss) before capital contributions	\$	(7,965)	\$	(7,971)	\$	5	-0.1%

# SAN DIEGO METROPOLITAN TRANSIT SYSTEM OPERATIONS CONSOLIDATED CHULA VISTA TRANSIT OPERATIONS

### **COMPARISON TO BUDGET - FISCAL YEAR 2010**

APRIL 30, 2010 (in \$000's)

				YEAR TO	DATE		
	A	CTUAL	вс	JDGET	VAF	RIANCE	% VARIANCE
Passenger Revenue	\$	2,886	\$	3,049	\$	(163)	-5.3%
Other Revenue		· · · ·		-		-	-
Total Operating Revenue	\$	2,886	s	3,049	\$	(163)	-5.3%
Personnel costs	\$	325	\$	323	\$	(1)	-0.4%
Outside services		4,764		4,824		60	1.2%
Transit operations funding		-		-		-	-
Materials and supplies		1		3		2	56.9%
Energy		312		317		5	1.5%
Risk management		-		-		-	-
General & administrative		23		9		(14)	-166.3%
Vehicle/facility leases		-		-		•	-
Amortization of net pension asset		-		-		-	-
Administrative Allocation		<b>1</b> 61		161		-	0.0%
Depreciation	_	<u>+</u>		-		<u>·</u>	•
Total Operating Expenses	\$	5,587	\$	5,638	\$	51	0.9%
Operating income (loss)	\$	(2,701)	\$	(2,589)	\$	(112)	-4.3%
Total public support and nonoperating revenues		3,115		3,115		-	0.0%
Income (loss) before capital contributions	\$	414	\$	526	S	(112)	-21.3%

# SAN DIEGO METROPOLITAN TRANSIT SYSTEM OPERATIONS CORONADO FERRY

# COMPARISON TO BUDGET - FISCAL YEAR 2010 APRIL 30, 2010

				YEAR TO	DATE		
	AC	TUAL	ВU	DGET	VAR	IANCE	% VARIANCE
Passenger Revenue	\$	-	\$	-	\$	-	-
Other Revenue				-		<u>-</u>	<u> </u>
Total Operating Revenue	\$		\$	-	\$	-	-
Personnel costs	\$	-	\$	-	\$	-	•
Outside services		118		118		-	0.0%
Transit operations funding		-		-		-	-
Materials and supplies		-		-		-	-
Energy		-		-		-	-
Risk management		-		-		=	٠
General & administrative		-		-		-	-
Vehicle/facility leases		-		-		-	-
Amortization of net pension asset		-		-		-	-
Administrative Allocation		-		-		-	-
Depreciation		-		<del>-</del>		<del>-</del>	-
Total Operating Expenses	\$	118	\$	118	\$	-	0.0%
Operating income (loss)	\$	(118)	\$	(118)	S	-	0.0%
Total public support and nonoperating revenues		137		137		-	0.0%
Income (loss) before capital contributions	\$	19	\$	19	5	-	0.0%

# SAN DIEGO METROPOLITAN TRANSIT SYSTEM ADMINISTRATION CONSOLIDATED

# COMPARISON TO BUDGET - FISCAL YEAR 2010 APRIL 30, 2010 (in \$000's)

				YEAR TO	DATE		
	A	CTUAL	В	UDGET	VAI	RIANCE	% VARIANCE
Passenger Revenue	\$	-	\$	-	\$	-	-
Other Revenue		3,349		3,612		(262)	-7.3%
Total Operating Revenue	\$	3,349	s	3,612	\$	(262)	-7.3%
Personnel costs	\$	10,475	\$	10,540	\$	66	0.6%
Outside services		7,653		7,625		(29)	-0.4%
Transit operations funding		-		-		-	-
Materials and supplies		7		12		5	42.8%
Energy		538		559		21	3.8%
Risk management		381		331		(49)	-14.9%
General & administrative		694		693		(1)	-0.1%
Vehicle/facility leases		55		48		(7)	-15.3%
Amortization of net pension asset		-		-		•	-
Administrative Allocation		(17,076)		(17,076)		-	0.0%
Depreciation		-		-		<u>-</u>	-
Total Operating Expenses	\$	2,727	\$	2,732	\$	6	0.2%
Operating income (loss)	\$	622	s	879	\$	(257)	29.2%
Total public support and nonoperating revenues		6,669		(908)		7,576	-834.6%
Income (loss) before capital contributions	\$	7,291	\$	(29)	\$	7,319	-25545.8%

# OTHER ACTIVITIES CONSOLIDATED

# COMPARISON TO BUDGET - FISCAL YEAR 2010 APRIL 30, 2010 (in \$000's)

				YEAR TO	DATE		
	AC	TUAL	ВU	DGET	VAR	IANCE	% VARIANCE
Passenger Revenue	\$	-	\$	-	\$	-	-
Other Revenue		901		912		(11)	-1.2%
Total Operating Revenue	\$	901	\$	912	s	(11)	-1.2%
Personnel costs	\$	542	\$	533	\$	(9)	-1.6%
Outside services		158		241		84	34.6%
Transit operations funding		-		-		-	-
Materials and supplies		4		5		0	10.3%
Energy		9		9		0	2.4%
Risk management		28		28		0	0.1%
General & administrative		91		85		(6)	-6.8%
Vehicle/facility leases		-		-		-	-
Amortization of net pension asset		-		-		-	-
Administrative Allocation		62		62		-	0.0%
Depreciation		-		-			-
Total Operating Expenses	s	894	\$	964	\$	70	7.3%
Operating income (loss)	s	7	S	(52)	s	59	113.3%
Total public support and nonoperating revenues		-		-		-	-
Income (loss) before capital contributions	\$	7	\$	(52)	<u> </u>	59	-113.3%



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# **Agenda**

Item No. <u>62</u>

Chief Executive Officer's Report

ADM 121.7

May 27, 2010

In accordance with Board Policy No. 52, Procurement of Goods and Services, attached are listings of contracts, purchase orders, and work orders that have been approved within the CEO's authority (up to and including \$100,000) for the period May 4, 2010, through May 18, 2010.

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#### **EXPENSE CONTRACTS**

Doc #	Organization	Subject	Amount	Day
G1063.1-07	INGENTRA HR SERVICES, INC	AMEND #1 PAYROLL PROCESS AND HRIS SVCS	\$0.00	5/6/2010
G1076.1-07	BESTBEST KRIEGER LLP	LEGAL SERVICES - LAND USE, EMINENT DOMAI	\$30,000.00	5/6/2010
L0958.0-10	JAM FIRE PROTECTION	FIRE EXTINGUISHER SERVICES	\$44,673.95	5/6/2010
L0960.0-10	VEOLIA TRANSPORTATION SVCS	ROE PERMIT PORTABLE TRAILER IRIS STATION	\$0.00	5/6/2010
L0962.0-10	BERT'S OFFICE TRAILERS	ROE PERMIT DELIVERY/INSTALL TRAILER	\$0.00	5/6/2010
L0964.0-10	RESCUE ROOTER	PLUMBING SVCS 3 YRS SDTI	\$81,351.00	5/6/2010
L4592.0-10	CITY OF SAN DIEGO/MTDB JPA	QUITCLAIM FROM CITY TO MTS FOR BAYSIDE	\$0.00	5/6/2010
L4593.0-10	CITY OF SAN DIEGO	QUITCLAIM FROM CITY TO MTS FOR BAYSIDE	\$0.00	5/6/2010
M6657.1-07	SANDAG	MOU CMS FOR MVE LANDSCAPING	\$0.00	5/6/2010
G1080.7-07	LAW OFFICES OF MICHAEL E RIPLE	LEGAL SERVICES - GENERAL & TORT LIABILIT	\$55,000.00	5/10/2010
L0965.0-10	NINYO & MOORE	ROE PERMIT SANDAG CIP 1210001 - GEOTECH	\$0.00	5/10/2010
G1087.8-07	LIEBMAN, QUIGLEY, SHEPPARD & S	LEGAL SERVICES - GENERAL AND TORT LIABIL	\$25,000.00	5/13/2010
G1325.0-10	RAEL & LETSON	GASB 45 ACTUARIAL REPORT	\$75,500.00	5/13/2010
L0954.0-10	NELECO, INC	PROCUREMENT OF RAIL NOISE SUPPRESSION LU	\$716,053.50	5/13/2010
S200-10-447	CITY OF LA MESA	ROE PERMIT FOR FLAG DAY PARADE TO CROSS	\$0.00	5/13/2010
G0740.10-02	MINCOM	CONTINUED SUPPOR SVC AND 3RD PARTY SOFT	\$114,410.25	5/18/2010
G0856.14-03	GIRO INC	CONTINUANCE SUPPORT SVC HASTUS RSS	\$133,679.00	5/18/2010
G1111.15-07	WHEATLEY BINGHAM & BAKER	LEGAL SVCS-GENERAL & TORT LIABILITY	\$95,000.00	5/18/2010
G1139.8-08	TROVILLION, INVEISS & DEMAKIS	LEGAL SERVICES - WORKERS COMPENSATION	\$55,000.00	5/18/2010
L4595.0-10	INTEGRATED SIGN ASSOCIATES	ROE PERMIT FOR CO REMOVE SIGN FROM BLDG	\$1,200.00	5/18/2010
L6635.0-10	PB AMERICAS INC	ROE PERMIT JOINT BIO FIELD SURVEY MID CO	\$0.00	5/18/2010
PWG126.0-10	ELECTRO SPECIALTY SYSTEMS	MILLS BUILDING SECURITY UPGRADES	\$86,531.96	5/18/2010
PWL124.0-10	NEAL ELECTRIC CORP	PIT LIGHTING BUILDING C	\$52,261.50	5/18/2010
S20009403.1	DAVID EVANS & ASSOCIATES, INC	ADD LOCATIONS EXTEND DURATION	\$0.00	5/18/2010
S20010443.1	AGUIRRE & ASSOCIATES	ROE PERMIT SANDAG CIP 130081 AMENDMENT	\$0.00	5/18/2010
S200-10-448	CASCADE DRILLING, LP	ROE PERMIT FOR 3 BORINGS	\$1,500.00	5/18/2010

# REVENUE CONTRACT

Doc #	Organization	Subject	Amount	Day
G1315.0-10	MARKET ROW, LLC	SALE OF PROPERTY (EUCLID)	(\$420,000.00)	5/6/2010
L0901.0-10	THE KOBEY CORPORATION	MASTER CONCESSIONAIRE SVCS 9 YR PERIOD	(\$2,831,987.20)	5/6/2010
L0953.0-10	CITY OF S DIEGO C/O TOM ZELENY	ROE PERMIT FOR SEWER REPLACEMENT ASHER	(\$1,200.00)	5/18/2010

#### **PURCHASE ORDERS**

DATE	Organization	Subject	AMOUNT
5/6/2010	BORDEAUX PRINTERS INC	TAKE ONE 2010 JUNE SVC CHANGES	\$3,815.99
5/6/2010	AAA PRINTING COMPANY	TAKE ONE 2010 ROCK N ROLL MARATHON	\$4,347.83
5/18/2010	MULTICARD SYSTEMS	PRINTER HEAD	\$598.13

#### **WORK ORDERS**

Doc #	Organization	Subject	Amount	Day
L6343.52-01	URS CORPORATION	AMEND #52 TO CM CONTRACT L6343 MVE	\$40,296.00	5/6/2010